

Group Financial Results for the nine months ended 30 September 2014

Capital Position

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Key Takeaways

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27 November 2014

9M2014 Financial Results – Key Highlights

Common Equity Tier 1 capital (CET1) ratio (transitional) increased to 15,4% following successful capital increase

Passed the 2014 ECB Comprehensive Assessment

Profit after tax excluding one-off items for 3Q2014 totalled €6 mn and Loss after tax for 3Q2014 totalled €5 mn

Profit after tax excluding one-off items and profit after tax for 9M2014 totalled €84 mn and €76 mn respectively

Reduced Eurosystem funding, with €3,9 bn of ELA repaid since peak;
Rating upgrades enhance market access enabling further reduction

Overseas deleveraging progressing well; sale of Romanian assets and of ex-Laiki UK excess loan portfolio

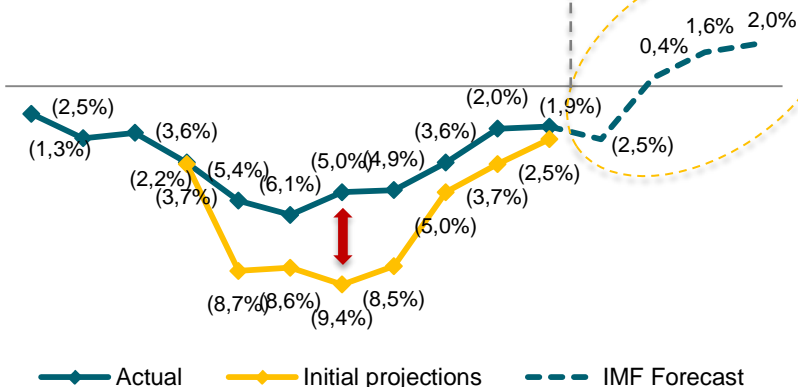
Loan quality challenges still remain; imperative for the legislative environment to be clarified the soonest in order to enable the RRD to effectively engage with borrowers

Strong capital position shields the Bank from further shocks

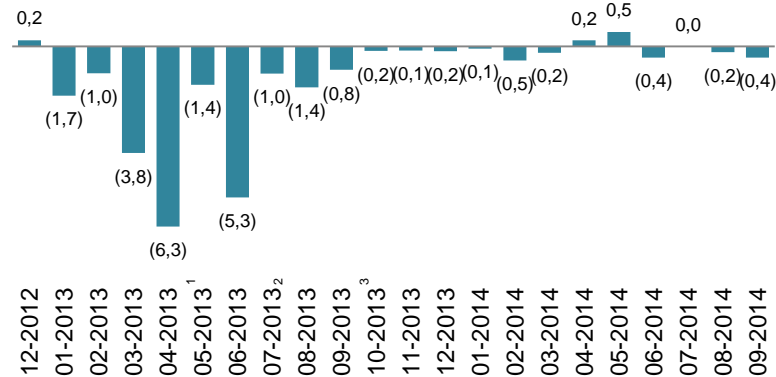
Cypriot Economy proving resilient & on recovery path

GDP growth expected to be positive from 2015E – faster recovery than other peripheral countries

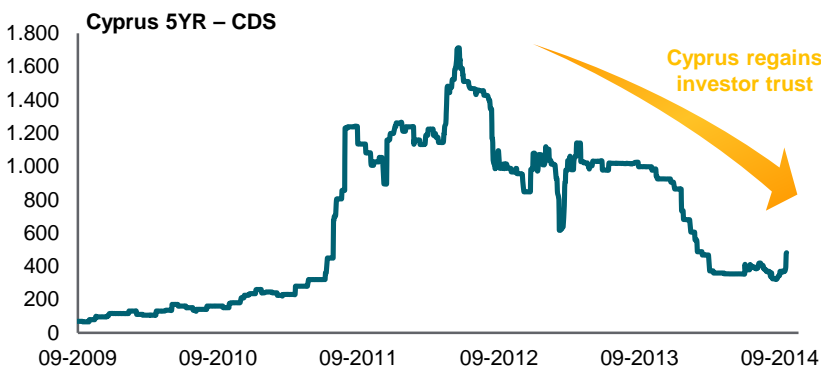
Q1 2012 Q2 2012 Q3 2012 Q4 2012 Q1 2013 Q2 2013 Q3 2013 Q4 2013 Q1 2014 Q2 2014 Q3 2014 2014E 2015E 2016E 2017E



Banking system deposits outflow arrested (€bn)



Improved rating and credit outlook as demonstrated by benchmark bond issue



Agency	Rating	Last action	Outlook	Rating date	Previous rating
Moody's	B3	Upgrade	Stable	14-Nov-14	Caa3
S&P	B+	Upgrade	Stable	24-Oct-14	B
Fitch	B-	Affirmed	Positive	24-Oct-14	B-
DBRS	B (low)	Upgrade	Stable	27-Jun-14	CCC

Successful return to public debt markets

- €750m 5-year benchmark bond at a yield of 4,85%
- Cyprus will tap the debt market again early next year
- One of the fastest comeback to markets of any bailed-out euro zone country

(1) Includes impact of bail-in of BoC – 37,5% of uninsured deposits (>€100k) converted to equity
 (2) Includes impact of Laiki resolution - €3,9 bn
 (3) Includes impact of bail-in of BoC – additional 10% of uninsured deposits converted to equity

SOURCE: Statistical Service of Republic of Cyprus, IMF and company reports, Bloomberg

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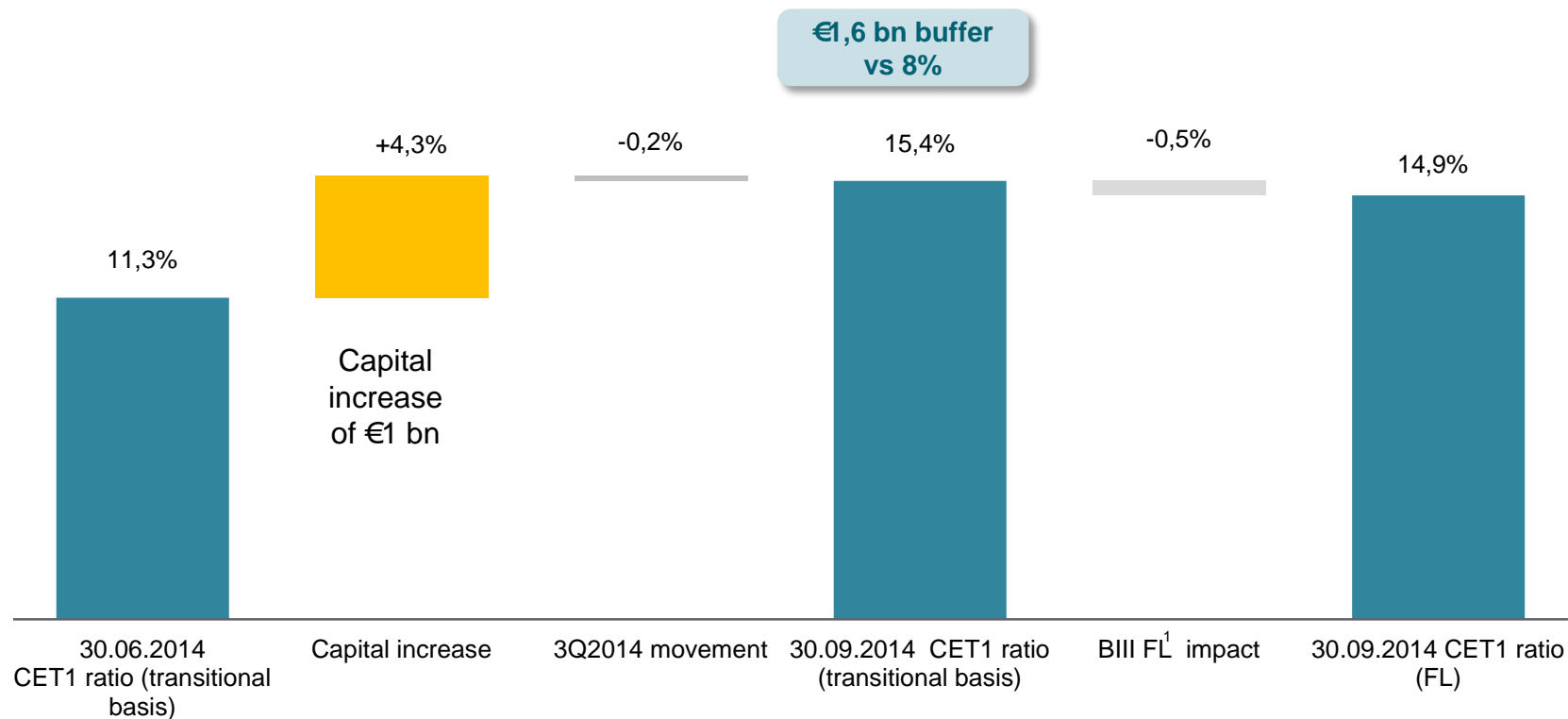
Key Takeaways

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Following the Eurogroup decisions to recapitalise the Bank via a bail-in of depositors, the Bank was placed under resolution from 25 March 2013 until 30 July 2013, a period during which it was recapitalised and restructured in accordance with the decrees issued by the Central Bank of Cyprus in its capacity as Resolution Authority. Due to the corporate actions that took place during this period, it is not possible to compare figures and results of the Group with past financial periods.

Capital Position – Impact of capital increase

Successful capital raising places the Bank at the upper end of the capital league table

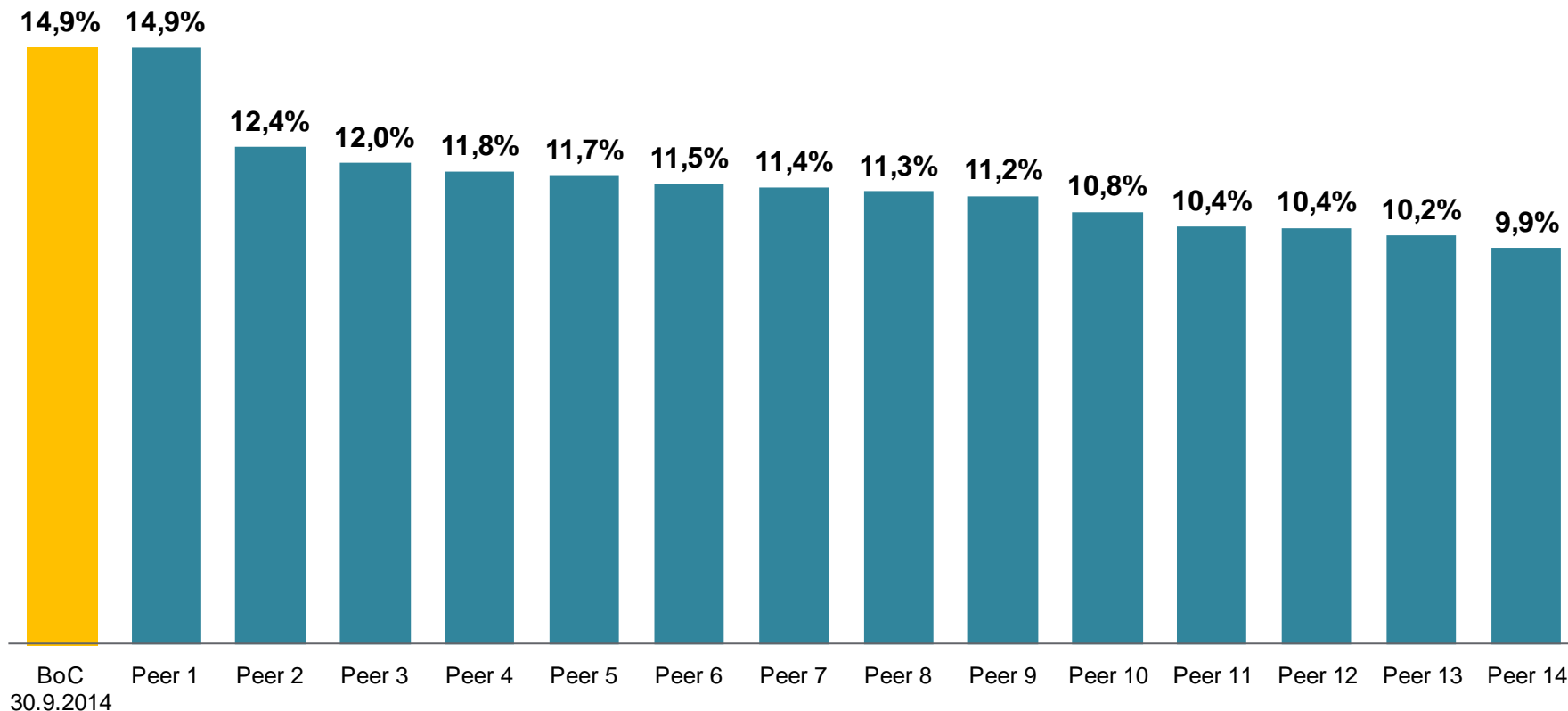


(1) Fully Loaded – main capital deduction from CRD IV transitional to fully loaded is in relation to Deferred Tax Assets (DTAs)

BoC appropriately capitalised

A solid Basel III capital position leading to successfully clearing the AQR and the stress test

Basel III fully loaded CET1 ratio of Southern European banks*



* Source: Company financials:
Banks included: Alpha Bank, National Bank of Greece, Creval, BPS, Piraeus Bank, BPM, BPER, Sabadell, Popular, Carige, Liberbank, BCP, Eurobank

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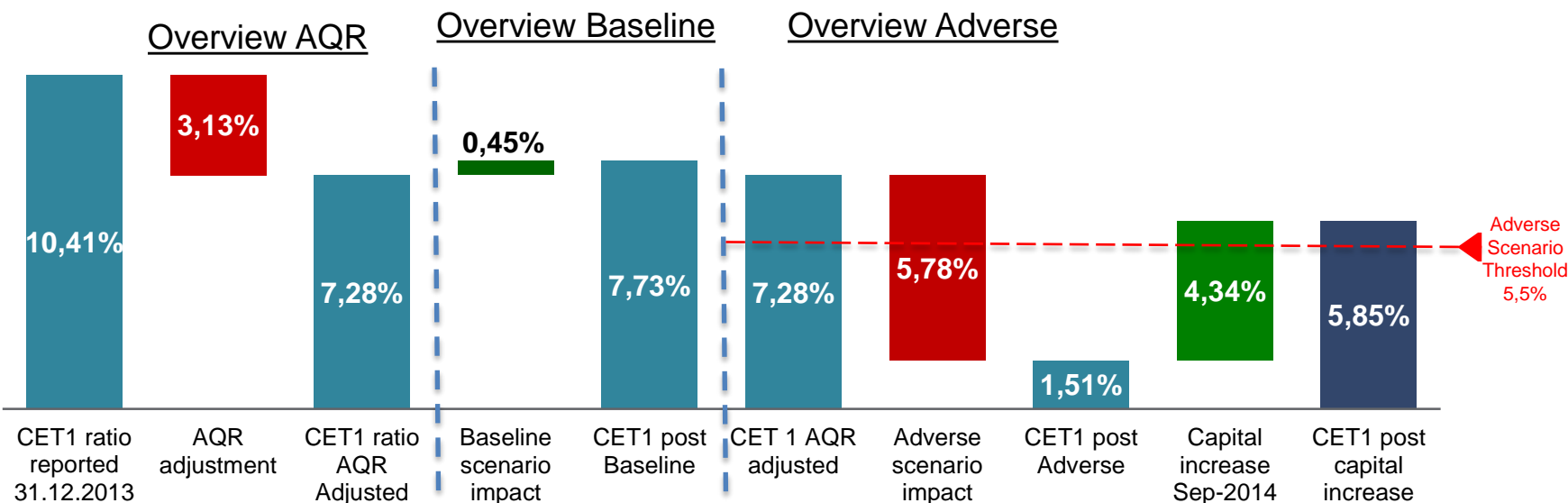
Key Performance Indicators

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2014 ECB Comprehensive Assessment

The size and timing of the capital increase allowed the Bank to pass the ECB's Comprehensive Assessment



Main Results from AQR & Stress test

		Adjusted for capital increase
CET1 Ratio at Dec-13 including retained earnings/losses of 2013	10,41%	
Aggregated adjustments due to AQR	-313 bps	
AQR adjusted CET1 Ratio	7,28%	11,53%
Aggregated adjustments based on Baseline scenario to lowest capital level of 3-year period	45 bps	
AQR adjusted CET1 Ratio after Baseline Scenario	7,73%	11,62%
Aggregated adjustments based on adverse scenario to lowest capital level of 3-year period	-578 bps	
AQR adjusted CET1 Ratio after Adverse Scenario	1,51%	5,85%
Aggregated capital (shortfall)/surplus of Comprehensive Assessment	- €19 mn	€1 mn

2014 ECB Comprehensive Assessment

Analysis of Aggregate Adjustments due to AQR

Portfolio	Adjustments to provisions on sampled files €mn	Adjustments to provisions due to extrapolation of findings €mn	Adjustments due to collective provisioning review €mn	Impact on CET 1 capital €mn
Retail	-	-	240	240
<i>of which SME</i>	-	-	87	87
<i>Residential Real Estate</i>	-	-	-	-
<i>Other Retail</i>	-	-	153	153
Corporates	160	117	214	491
Total	160	117	454	731

Mainly due to the assessment of lower recovery on defaulted assets. 90% of Corporates were assessed as “gone concern” meaning that no recovery could be obtained other than from the realisation of the collateral contrary to the Bank’s methodology which assumes recovery from the Corporates’ normal trading operations to a great extent

Mainly due to AQR conservative assumptions, due to methodology for recognition of provisions on performing assets and the fact that the AQR methodology assumed a rate of default based on the year 2013 which was an exceptionally bad year for the Bank

Following the Comprehensive Assessment, which was fundamentally a prudential exercise, the SSM has requested the Group to review certain of its accounting estimates relating to provisions in light of the higher degree of conservatism applied in the AQR. If required, any such changes in estimates would be reflected in the Group’s financial statements for year 2014. Further, while the AQR and stress test did not show a capital shortfall for the Group after giving effect to the Capital Raising, in connection with the AQR, the SSM has requested the Bank to review certain of its accounting estimates, such those relating to provisions, on a prospective basis. This may adversely affect the Bank’s capital position going forward.

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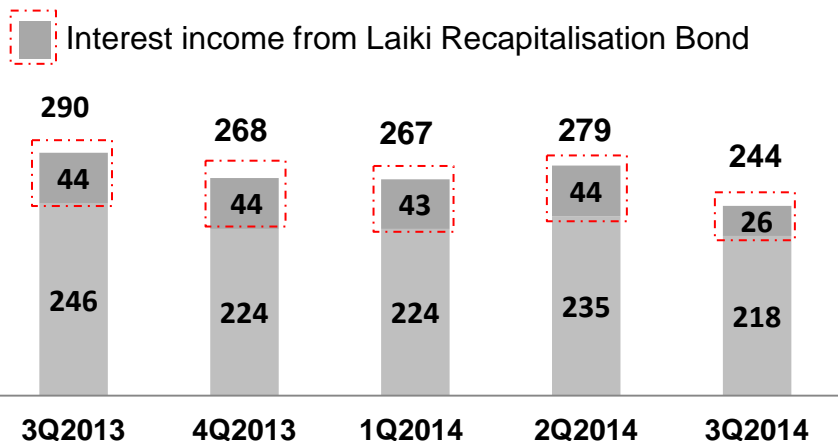
Selected lines from Income Statement (€ mn)	9M2014	3Q2014	2Q2014	qoq change %	1Q2014
Net interest income	790	244	279	-12%	267
Net fee and commission income	131	43	43	+1%	45
Insurance income net of insurance claims	35	10	12	-13%	13
Other (expenses)/income	(15)	(6)	(24)	-66%	15
Total income	941	291	310	-7%	340
Total expenses	(367)	(122)	(121)	+0%	(124)
Profit before provisions for impairment of customer loans, restructuring costs and discontinued operations	574	169	189	-11%	216
Provisions for impairment of customer loans	(492)	(163)	(183)	-11%	(146)
Share of profit /(loss) from associates	2	(2)	2	n/a	2
Profit before tax, restructuring costs and discontinued operations	84	4	8	-68%	72
Tax	(15)	(5)	(8)	-27%	(2)
Loss attributable to non-controlling interests	15	7	6		2
Profit after tax and before restructuring costs, discontinued operations and net profit from disposal of non-core assets	84	6	6	-15%	72
Restructuring costs	(32)	(11)	(16)	-	(5)
Loss from discontinued operations	(36)	-	-	-	(36)
Net profit from disposal of non-core assets*	60	-	60	-	-
Profit/(loss) after tax	76	(5)	50	n/a	31
Net interest margin	4,03%	3,83%	4,26%	-43 b.p.	3,99%
Cost-to-Income ratio	39%	42%	39%	+3 p.p.	36%

* This relates to the loss on disposal of the Ukrainian operations (€114 mn), the profit on disposal of the stake in Banca Transilvania (€47 mn) the profit on disposal of the loans in Serbia (€27 mn) and the profit from the early repayment of the Cyprus Government Bond (€100 mn)

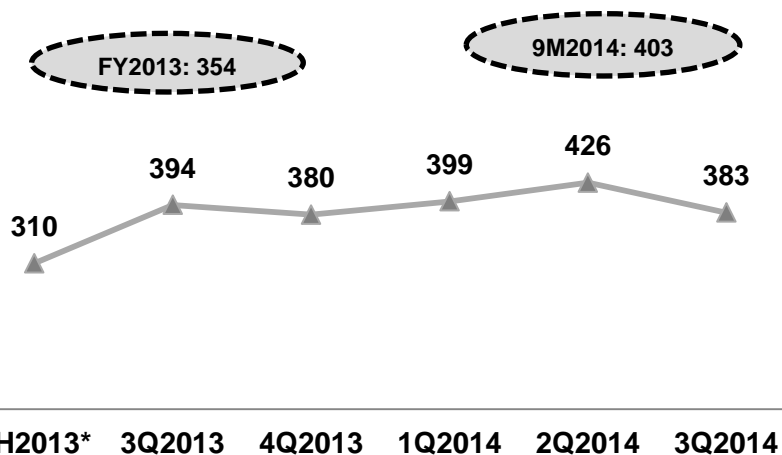
b.p. = basis points, p.p. = percentage points ; 100 b.p. = 1 p.p.

Net Interest Income and Net Interest Margin

Net Interest Income (€ mn)



Net Interest Margin (bp)

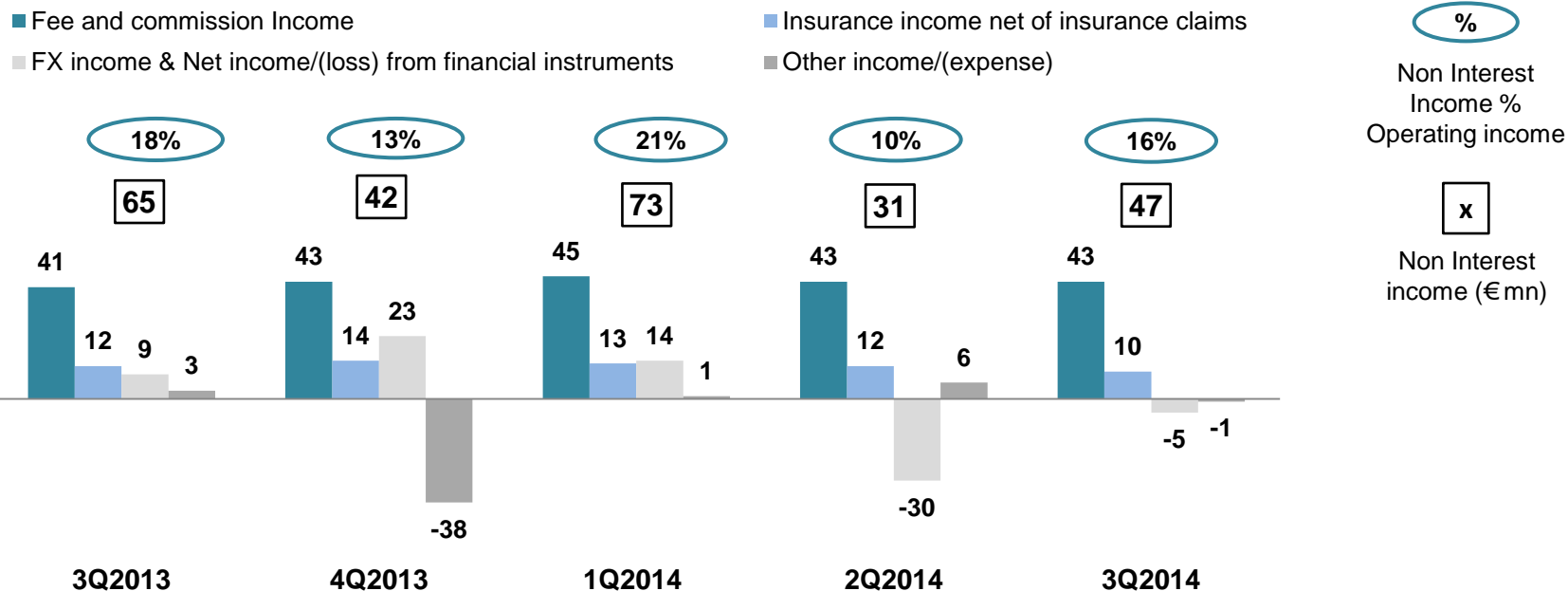


- 3Q2014 Net Interest Income (NII) at €244 mn (compared to €279 mn for 2Q2014) on the back of lower customer spread reflecting reduced lending rates and lower interest income following the repayment of €950 mn of a sovereign bond by the Republic of Cyprus (Laiki recapitalisation bond) in July 2014
- During 3Q2014 the Bank reduced its Base lending rates in order to help the rejuvenation of the domestic economy
- 3Q2014 Group Net Interest Margin (NIM) at 3,83% (compared to 4,26% for 2Q2014) due to reduction of net interest income
- NII and NIM continue to be affected by the competitive conditions in the domestic banking market and by the high-through-declining reliance on Eurosystem funding which is cheaper than the cost of customer deposits

* Information for 1Q2013 and 2Q2013 is not available as it has not been possible to publish the financial results for the three months ended 31 March 2013.

Analysis of Non-interest income

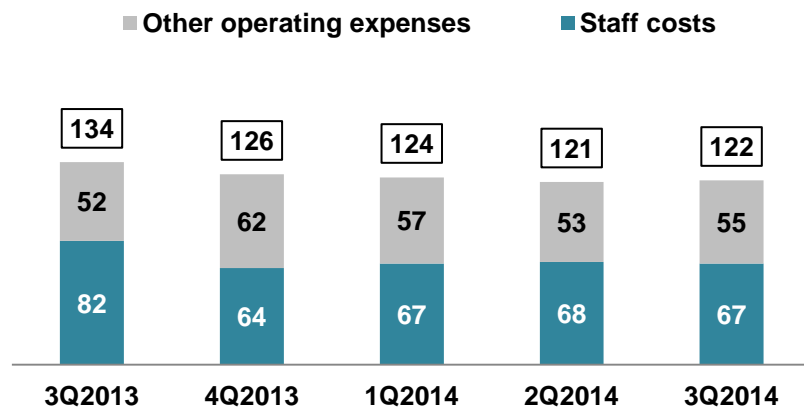
Analysis of Non Interest Income (€mn)



- The majority of non-interest income is recurring deriving from fees and commission income and income from the insurance business
- All businesses are focusing on increasing fee income; e.g. International Banking Services (IBS), a significant contributor of fee income in the past, is focused on reactivating volumes in incoming and outgoing payments to improve non-interest income
- Recurring income from insurance business reflecting the Group's leading position in the insurance business in Cyprus

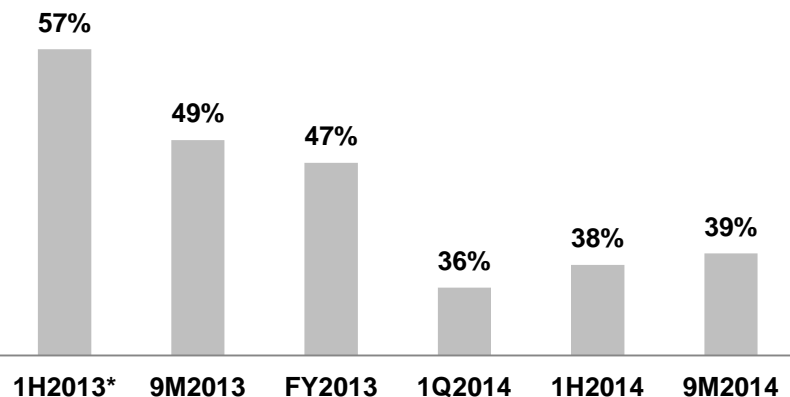
Total Expenses

Quarterly Total expenses (€ mn)



- 3Q2014 Total expenses of €122 mn compared to €121 mn for 2Q2014
- Staff costs for 3Q2014 at €67 mn broadly at the same level as in the previous quarters
- The cost-to-income ratio for 9M2014 has been broadly stable at 39%

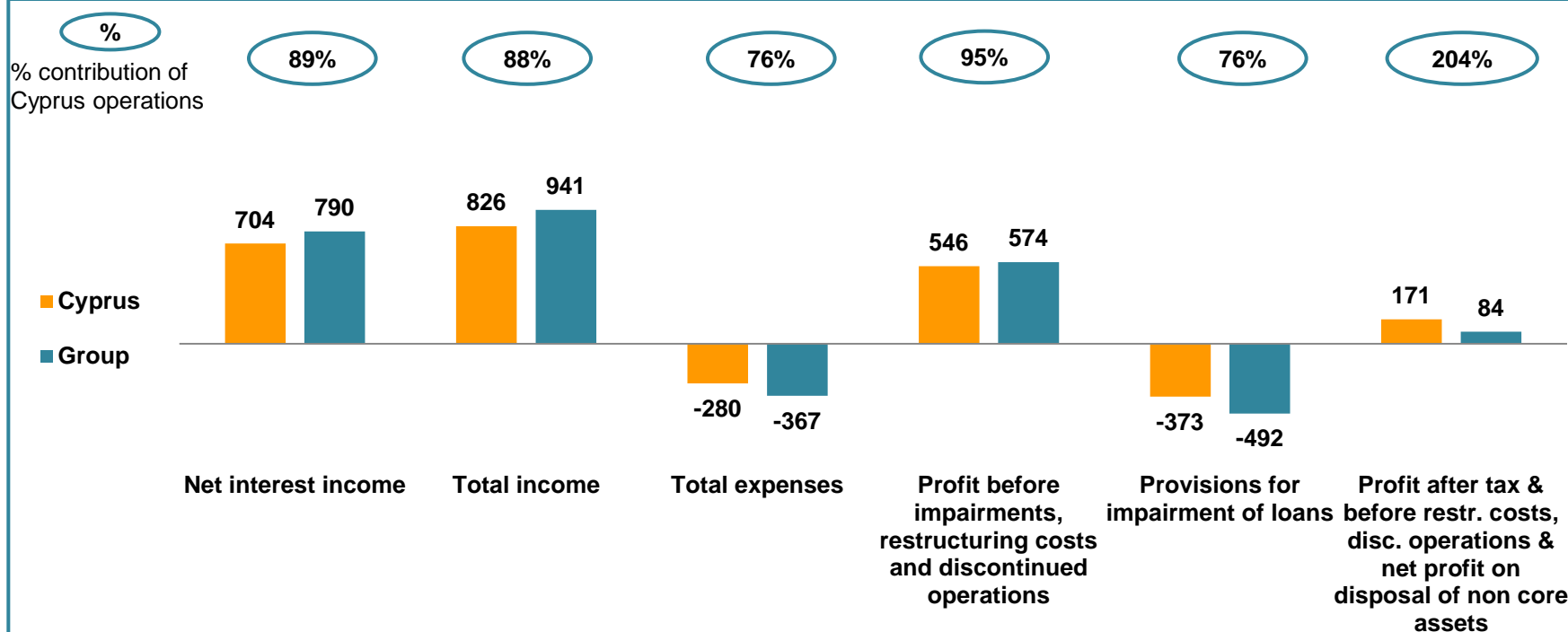
Group Cost to Income Ratio



* Information for 1Q2013 and 2Q2013 is not available as it has not been possible to publish the financial results for the three months ended 31 March 2013.

Income Statement Highlights – Group vs Cyprus

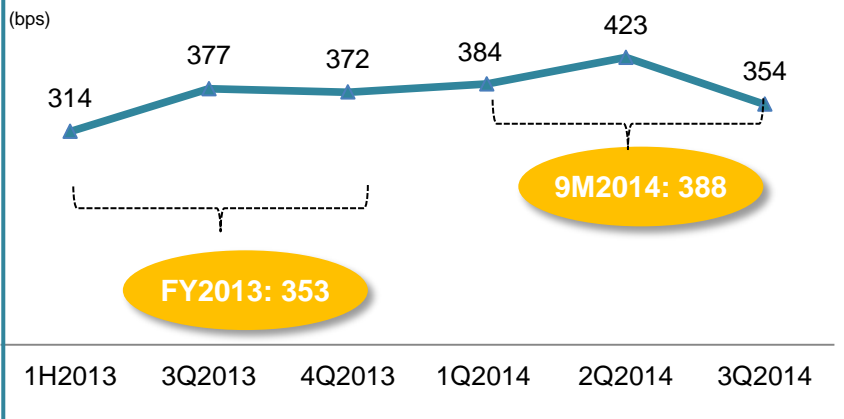
9M2014 Group Income Statement Highlights (€mn)



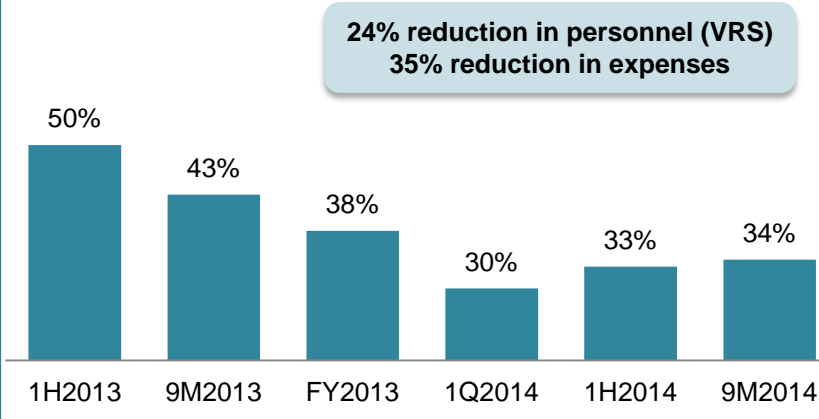
- Group profitability driven by core Cyprus operations
- Profit before provisions for impairments of customer loans, restructuring costs and discontinued operations for the Cyprus operations of €546 mn for 9M2014, compared to a Group total of €574 mn for the same period.
- Profit after tax and before one-off items for the Cyprus operations of €171 mn for 9M2014, compared to a Group total of €84 mn for the same period.

Core Cyprus operations key driver of Group performance

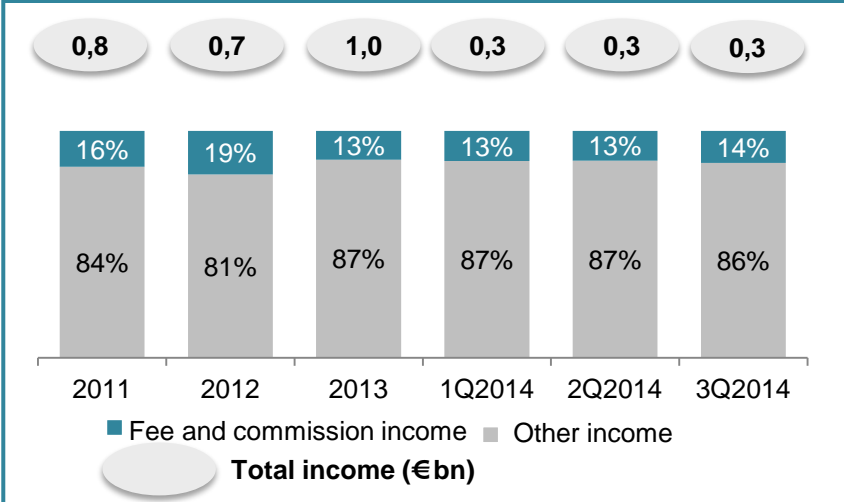
High net interest margins for Cyprus– supported by cheap Eurosystem funding



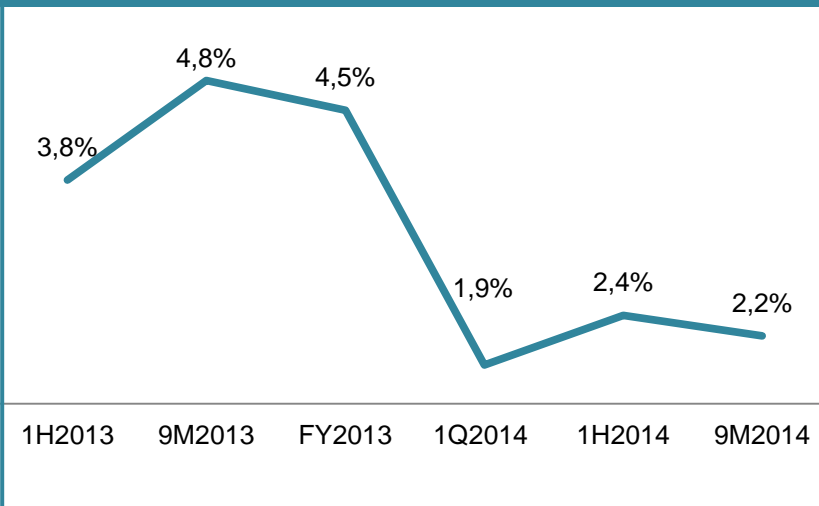
Lower CIR for Cyprus driven by Laiki integration / streamlining



Historical fee and commission income / total income for Cyprus



Improvement in cost of risk¹ for Cyprus



(1) Cost of risk for the Cyprus operations has been calculated as provisions for impairment of loans and advances / gross loans

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Balance Sheet Deleverage - Shrinking to Strength

€ mn	Jun 2013	Sep 2013	Dec 2013	Mar 2014	Jun 2014	Sep 2014	Change Since Jun 2013
Cash & bank placements	3.012	2.578	2.530	2.105	1.973	2.417	-595
Investments	3.413	3.505	3.433	3.475	3.538	2.578	-835
Net Loans	23.769	22.575	21.764	21.234	20.063	19.794	-3.975
Other assets	2.762	2.739	2.622	2.564	2.984	2.694	-68
Total assets	32.956	31.397	30.349	29.378	28.558	27.483	-5.473
Customer deposits	16.970	15.468	14.971	14.066	13.803	13.330	-3.640
ECB funding	-	1.301	1.400	1.400	1.400	920	+920
ELA	11.107	9.856	9.556	9.506	8.785	7.684	-3.423
Interbank funding	983	1.038	790	753	802	707	-276
Other liabilities	976	944	895	894	954	1.057	+81
Total equity	2.920	2.790	2.737	2.759	2.814	3.785	+865
Total liab. & equity	32.956	31.397	30.349	29.378	28.558	27.483	-5.473

Net loans reduction driven by disposal of non-core assets and the ongoing deleveraging

Deposit reduction less than reduction in gross loans

Overall ELA reduction from peak about €3,9 bn (including November repayment)

Balance sheet deleverage qoq		-1.559	-1.048	-971	-820	-1.075
CET1 ratio (transitional basis)	n/a	n/a	10,4%	10,6%	11,3%	15,4%
Leverage ratio (Assets/Equity)	11,3x	11,2x	11,1x	10,6x	10,1x	7,3x

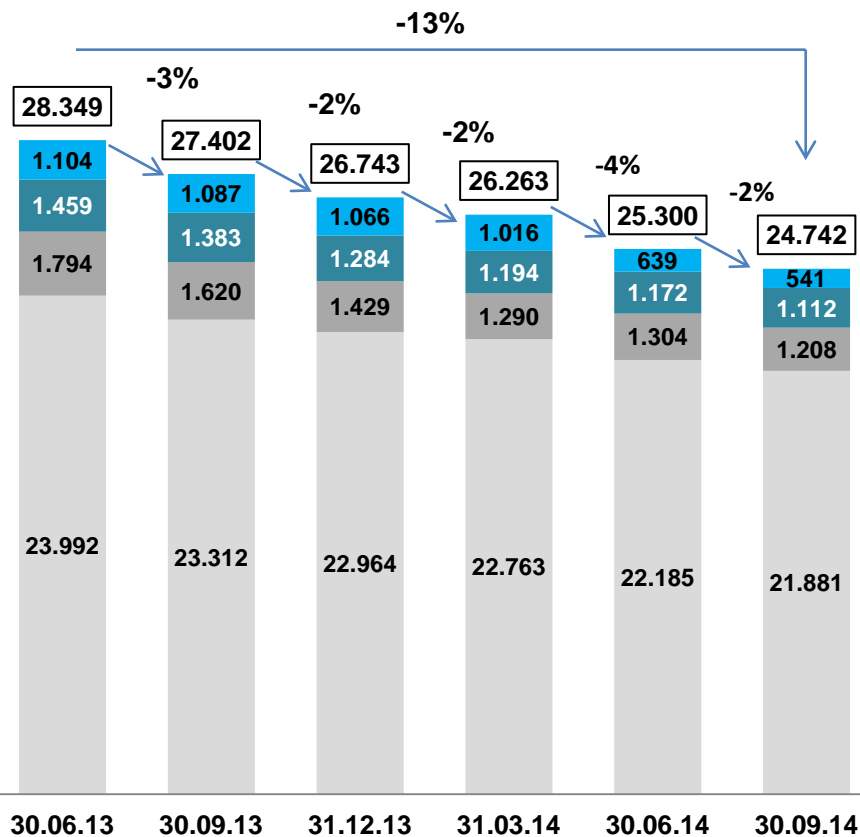
Steady reduction of total assets

CET1 ratio and Leverage ratio strengthened by Share Capital Increase

Gross Loans

Gross Loans by Geography (€mn)

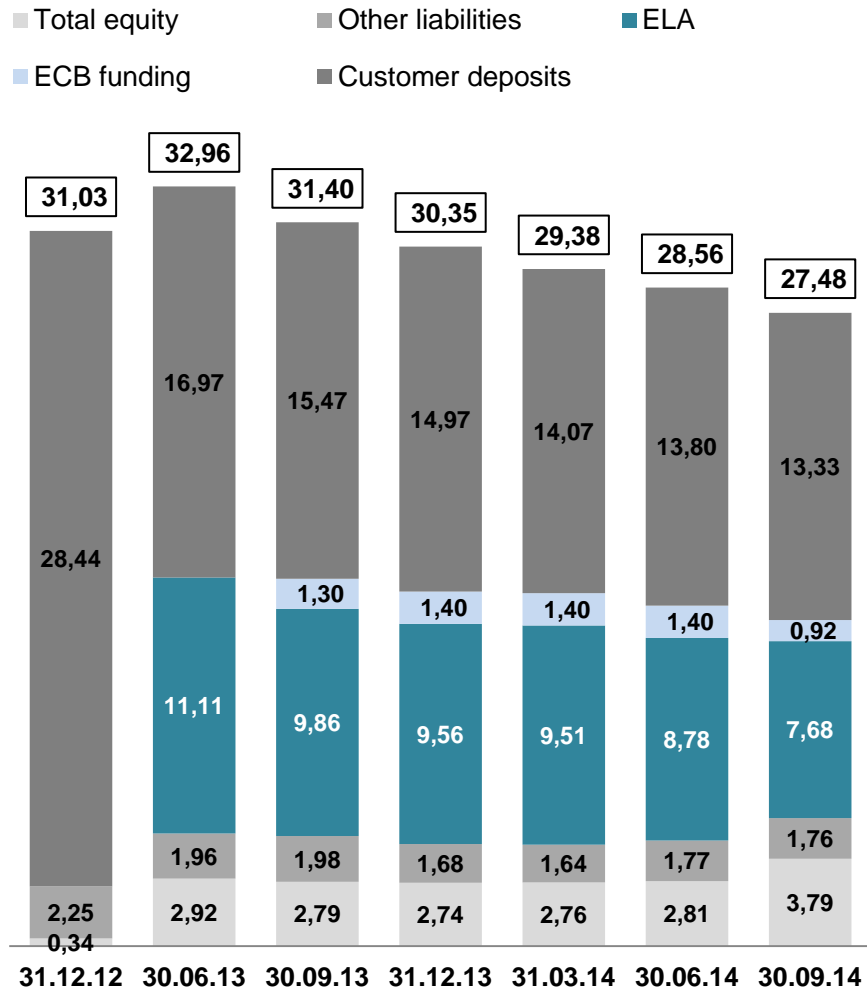
■ Cyprus ■ Russia ■ UK ■ Other



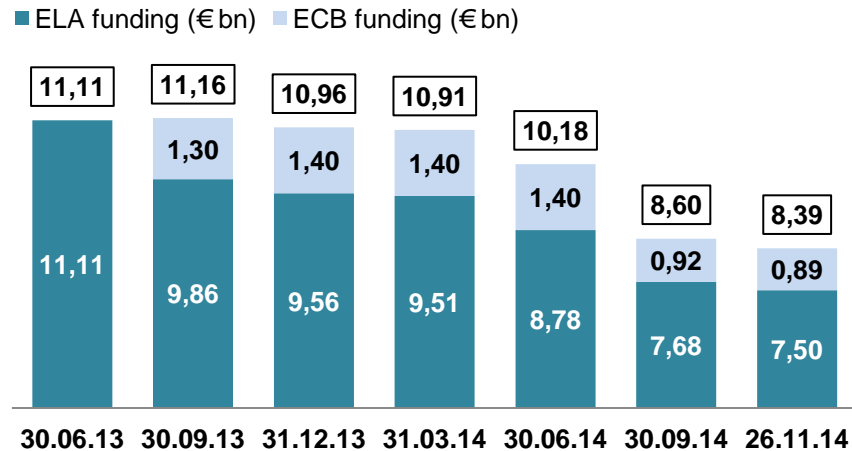
- Stable reduction of Gross Loans on a quarterly basis
- Overall, a 13% reduction in Group gross loans since June 2013
- Overseas loan book reduced by 34% since June 2013, reflecting the deliberate disposal of non-core operations and assets
- Domestic loan book reduced by 9% since June 2013, reflecting primarily customers' efforts to deleverage by using their deposits to pay down debt
- Domestic loan book accounted for 88% of Group loans at 30 September 2014, compared to 85% at 30 June 2013

Funding Structure

Analysis of Liabilities and Equity (€bn)



Funding from Central Banks



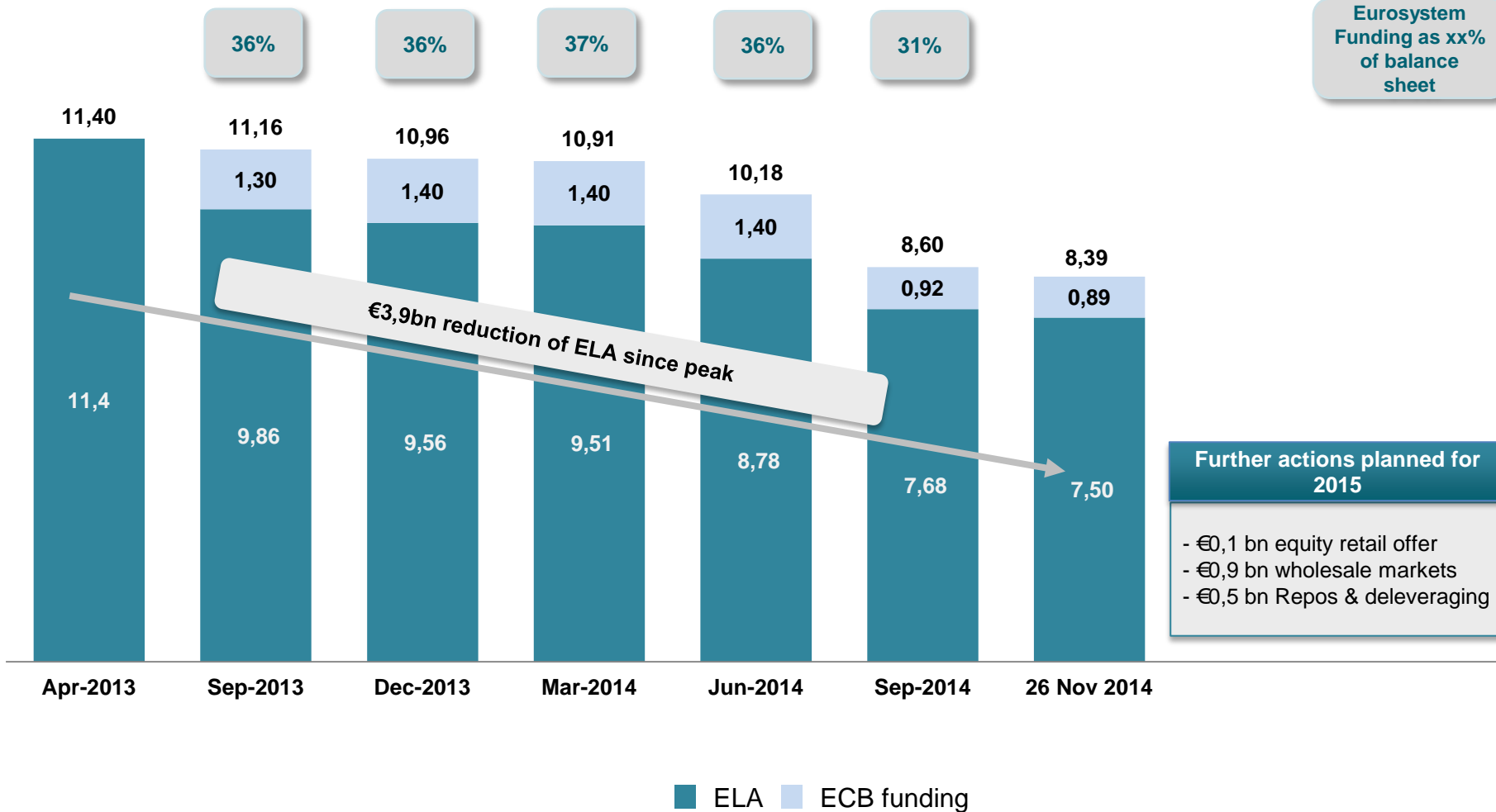
- Funding structure dented by the bail-in and the acquisition of Laiki
- At 30 September 2014 Eurosystem funding at €8,6 bn, comprising ELA of €7,68 bn and ECB funding of €920 mn
- Post 30 September 2014, ELA reduced by further €180 mn and ECB funding reduced by €30 mn
- The Group has reduced its total Eurosystem funding by €3 bn since peak and in tandem managed to absorb a significant reduction in its deposit base

Eurosystem Funding Reliance reducing fast

Continuous reduction of ELA and ECB funding with further potential going forward

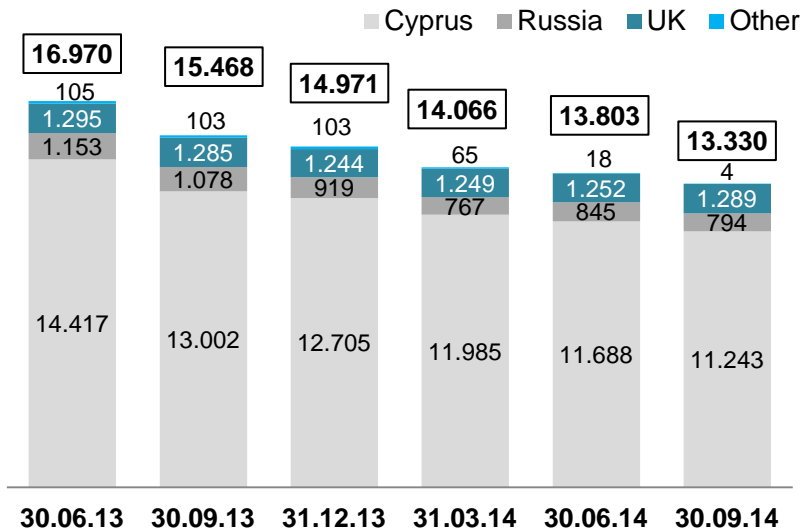
(€bn)

Eurosystem
Funding as xx%
of balance
sheet

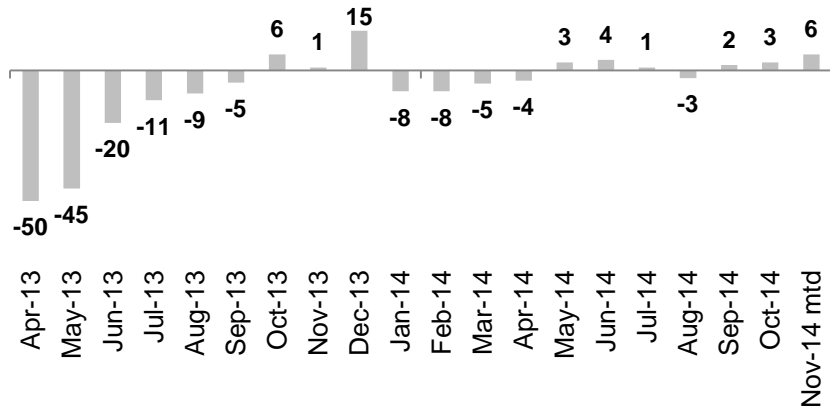


Customer Deposits

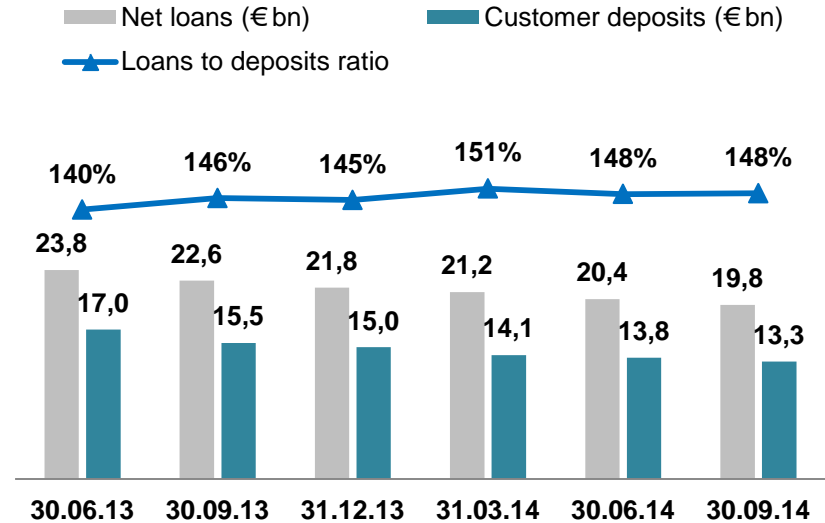
Customer Deposits by Geography (€mn)



Average daily customer flows per month (€mn)



Loans to deposits ratio



- Group customer deposits declined by 3% during 3Q2014, compared to a 2% reduction in 2Q2014. Customer deposits in Cyprus dropped by 4% in 3Q2014 compared to a drop of 2% in 2Q2014, driven primarily by customers using deposits to pay down debt.
- Since May 2014 the Bank experienced customer inflows every month (except August) despite the release €1,2 bn of blocked decree deposits in July and October and full abolition of internal controls since May 2014
- Group Loans to deposits ratio at 148%

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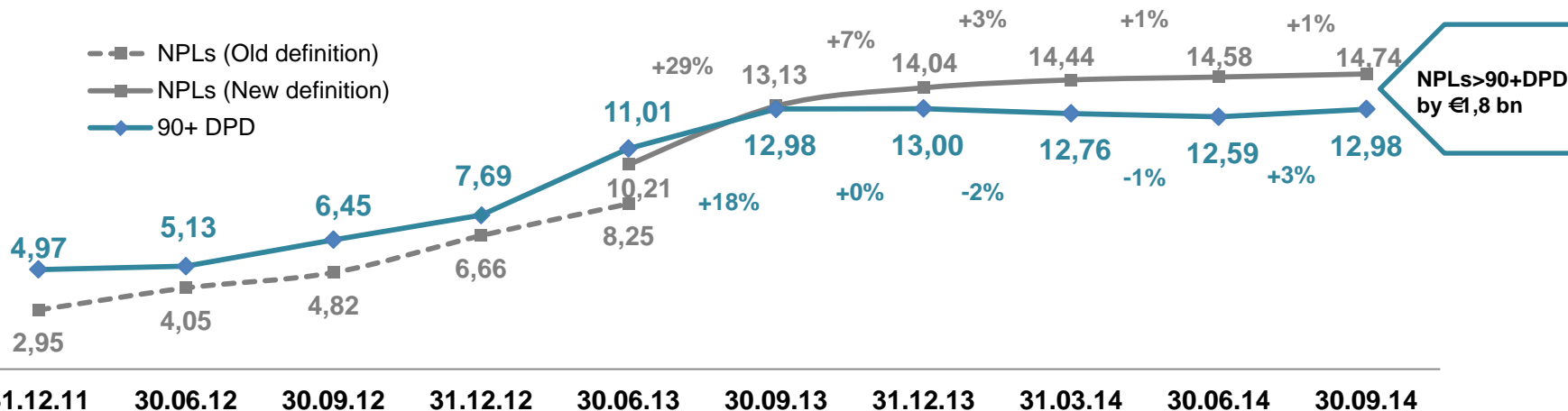
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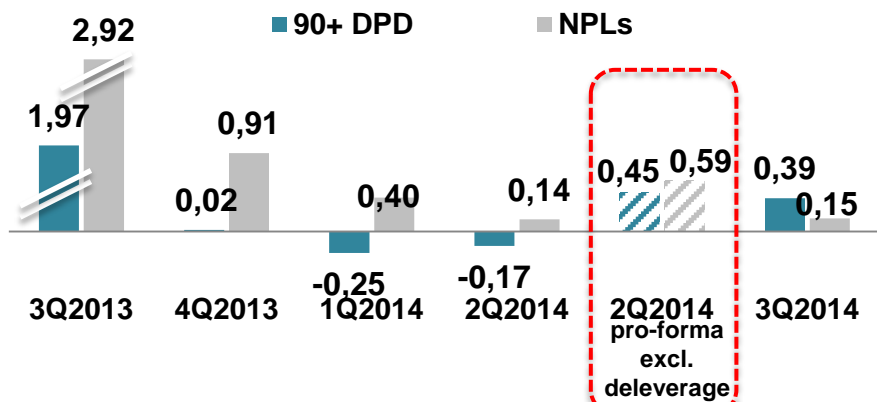


Credit Risk – Quality of Loan portfolio

Problem Loans (€bn)



Quarterly change in problem loans (€bn)



- In 3Q2014, 90+ DPD* increased by €387 mn reflecting the recessionary conditions and difficult legislative environment.
- NPLs** continue to rise as restructured loans remain classified as NPLs for longer
- NPLs growth rate maintained at 1% for 3Q2014
- Adjusting for the disposal of the Ukraine operations and Serbian loans, the 3Q2014 increase in 90+DPD and NPLs was lower than the 2Q2014 increase

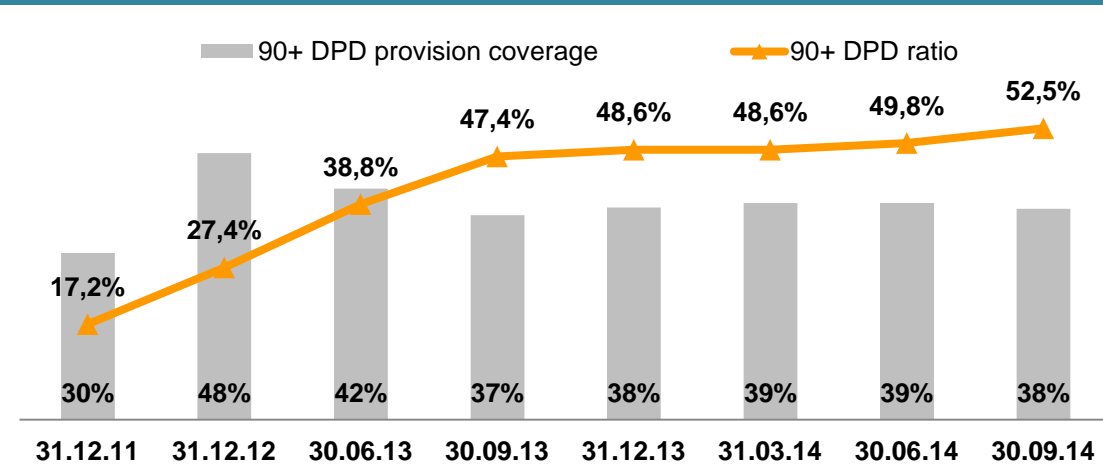
* 90+ DPD are loans with a specific provision (i.e. impaired loans) and loans past-due for more than 90 days but not impaired

** NPLs as per the Central Bank of Cyprus definition

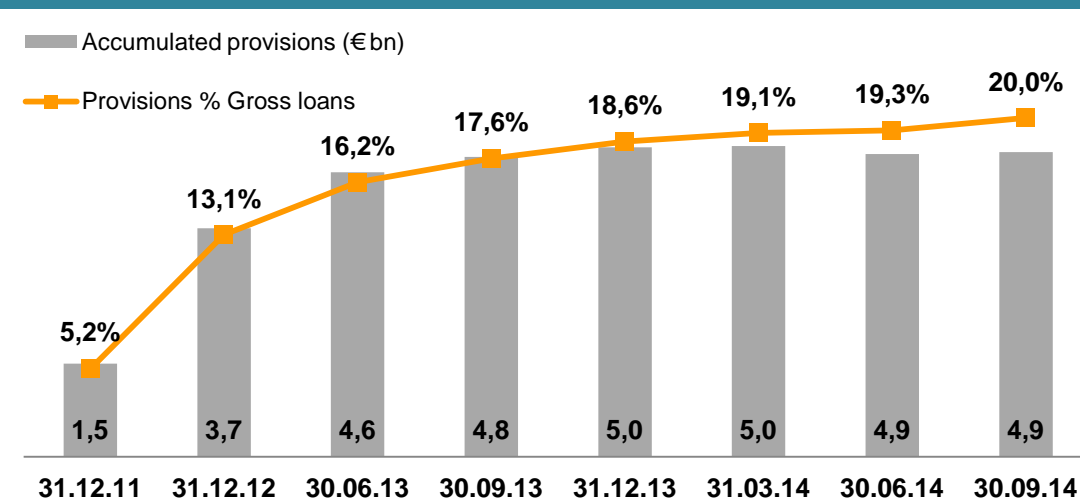
Credit Risk – Provisions

Trends in 90+DPD and provisions

Group loan quality indicators



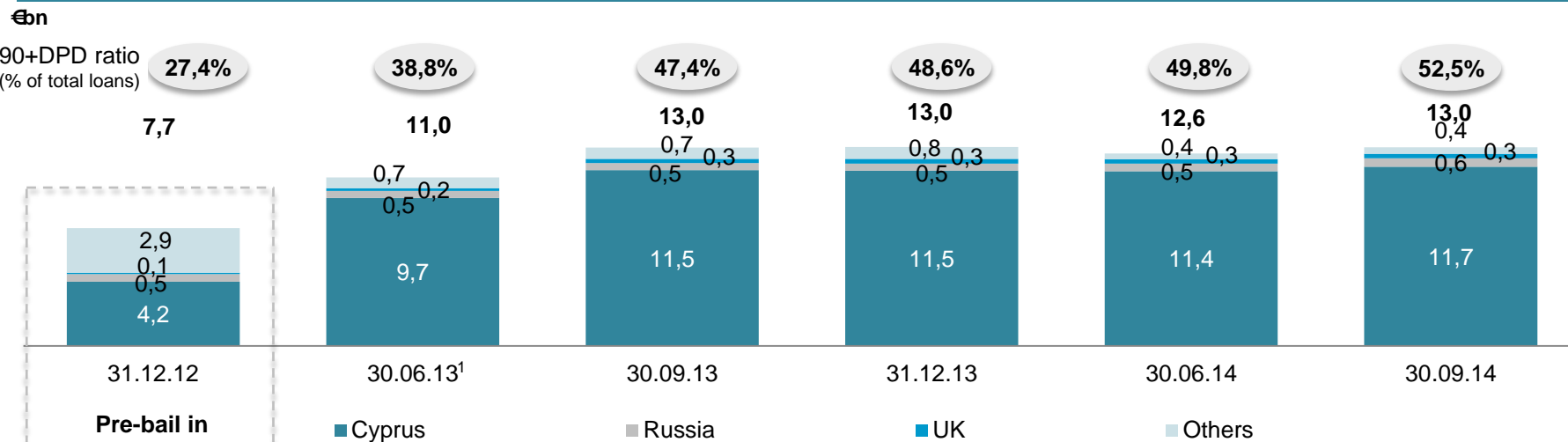
Accumulated provisions



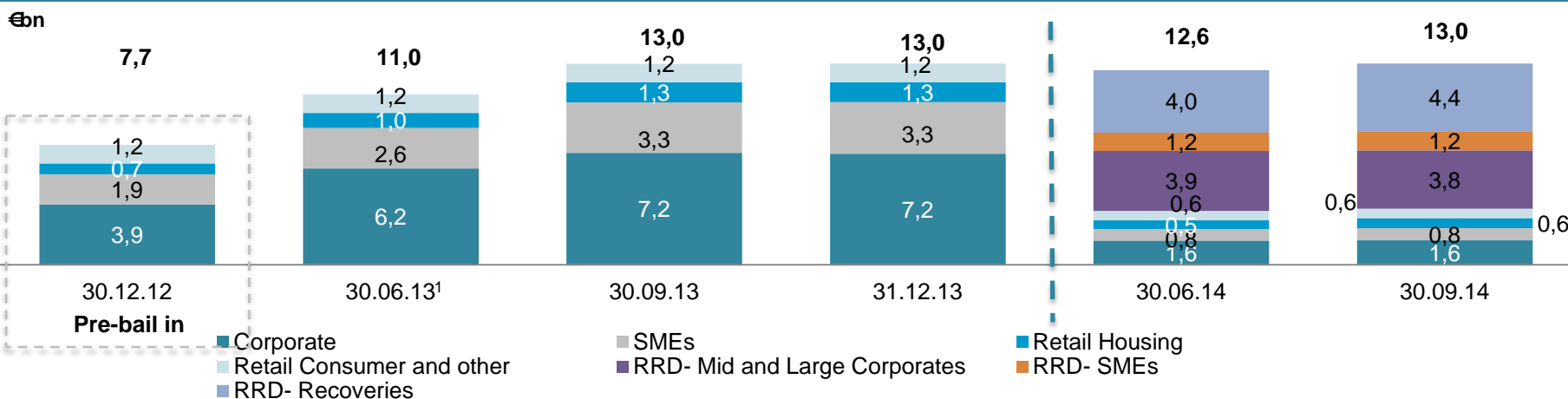
- 90+ DPD ratio at 52,5%
- 90+ DPD provision coverage stood at 38%; Taking into account tangible collateral, 90+ DPD are fully covered
- Accumulated provisions at €4,9 bn or 20% of gross loans
- Conservative provisioning assessment takes into account property value indexation, expected future evaluation of property prices and costs incurred during the recovery period

Credit Risk – 90+ DPD by Geography and Segment

Group 90+DPD loans by geography



Group 90+DPD loans by segment (new presentation adopted as of June 2014*)

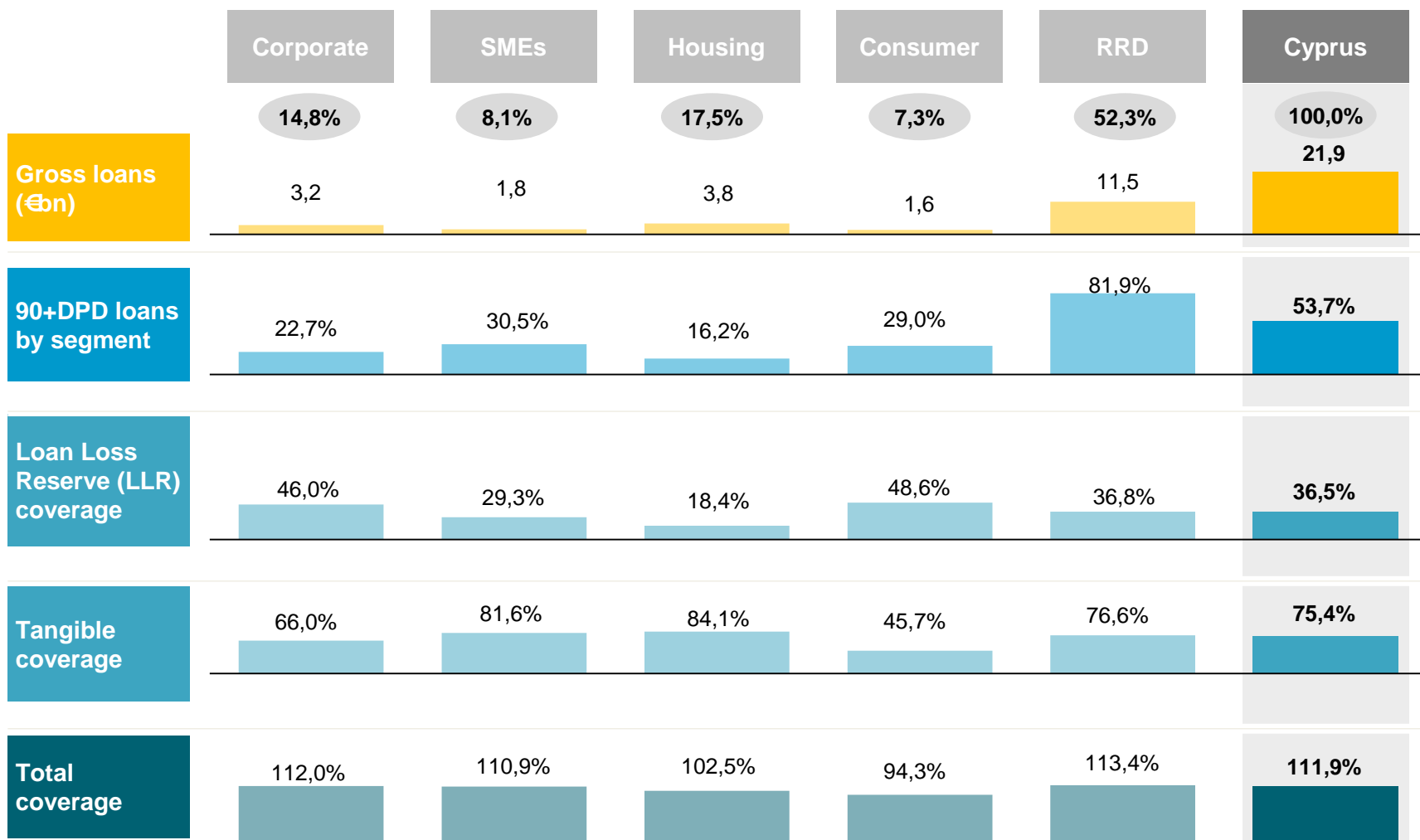


(1) Information for Q1 2013 is not available as it has not been possible to publish the financial results for the three months ended 31 March 2013

*As part of the restructuring of the Group, management is currently monitoring the loan portfolio of the Group using new business line definitions. An important component of the Group's new operational structure is the establishment of the RRD for the purposes of centralising and streamlining the management of its delinquent loans. No comparative information is available.



Credit Risk – 90+ DPD fully covered by provisions & tangible collateral



Significant provision and collateral coverage, with additional comfort from personal guarantees

xx % of total gross loans (Cyprus only)

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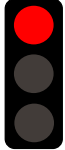



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KPIs and Targets based on Restructuring Plan

Key Performance Indicators	Actual	Actual	Medium-Term Target	
	Dec-13	Sept.-14	Dec-17	
Asset quality				
90+ DPD coverage ratio	38%	38%	>50%	
Provisioning charge	3,7%	2,6%	<1,5%	
90+ DPD (€ mn)	13.003	12.978	< 10.000	
Funding				
Loans to deposits ratio	145%	148%	<150%	
Capital				
CET1 ratio (transitional)	10,4%	15,4%	>10%	
Leverage ratio (Assets/Equity)	11,1x	7,3x	<12x	
Efficiency				
Cost to income ratio	47%	39%	<45%	
Net Interest Margin	3,54%	4,03%	>2,50%	
Number of branches in Cyprus	133	130	125	
Group employees in Cyprus	4.247	4.229	<4.100	

- The Group will publish on a quarterly basis selective features of its Restructuring Plan and the KPIs agreed with the Central Bank of Cyprus.
- Broadly remains on track
- 90+ DPD is the KPI most difficult to tackle

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- **Leading financial institution** in an economy that is on the road to economic recovery
- MoU implementation on track with **5th Troika review mission being another positive one**
- **CET1 ratio improved to 15,4% (transitional basis)** driven the successful €1 bn share capital increase through a private placement with international institutional investors and existing investors
- **Deposit base showing signs of stabilization**, with 3Q2014 deposit outflows in Cyprus reduced to just 3%; early release of all blocked decree deposits
- **ELA reduced** through deleveraging actions and capital proceeds
- RRD up and running with **signs that measures are yielding results**, despite the lack of the appropriate legal infrastructure
- **Loan quality challenges remain; 90+ DPD remain stubbornly high**; imperative that the Bank is given the tools to engage effectively with borrowers
- Election of a **new Board** with members bringing a wealth of banking and broader corporate experience

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Credit Ratings:

Fitch Ratings:

Long-term Issuer Default Rating: upgraded to "CC" on 4 July 2014

Short-term Issuer Default Rating: upgraded to "C" on 4 July 2014

Viability Rating: affirmed at "cc" on 4 July 2014

Moody's Investors Service:

Long-term deposit ratings: Raised to Caa3 (stable outlook) from Ca on 17 November 2014

Senior unsecured debt ratings: Upgraded to (P)Caa3 (stable outlook) from (P)Ca on 17 November 2014

Short-term deposit and commercial paper ratings: Affirmed at Not Prime, no outlook

Standalone BFSR: Affirmed at E, stable outlook, equivalent to a BCA of caa3

Listing:

ATHEX – BOC, CSE – BOCY, ISIN CY0000100111

Since 19 March 2013, the shares of the Bank have been suspended from trading on ATHEX and CSE

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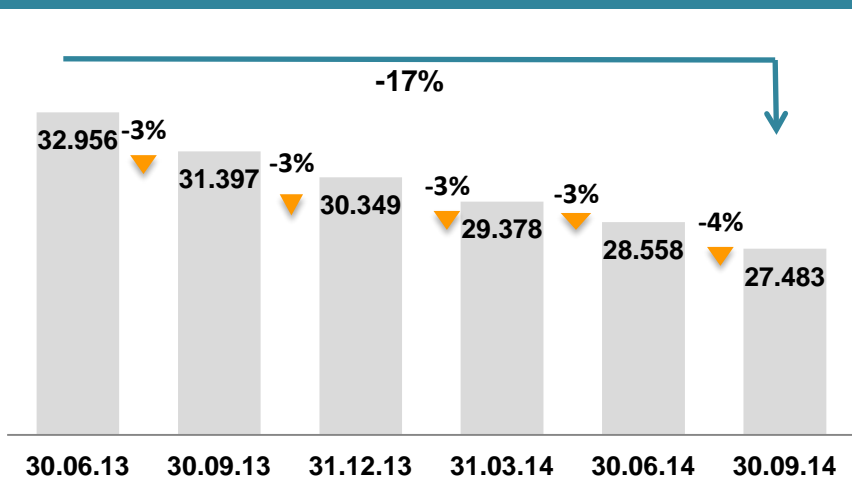
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Consolidated Balance Sheet

€mn	% change	30.09.14	31.12.13
Cash and balances with Central Banks	-32%	840	1.240
Placements with banks	+22%	1.577	1.290
Debt securities, treasury bills and equity investments	-25%	2.578	3.433
Net loans and advances to customers	-9%	19.794	21.764
Other assets	+3%	2.694	2.622
Total assets	-9%	27.483	30.349

€mn	% change	30.09.14	31.12.13
Amounts due to banks	-34%	130	196
Funding from Central Banks	-21%	8.604	10.956
Repurchase agreements	-3%	577	594
Customer deposits	-11%	13.330	14.971
Debt securities in issue	-	5	1
Other liabilities	+18%	1.047	889
Subordinated loan stock	-	5	5
Total liabilities	-14%	23.698	27.612
Share capital	-	893	4.684
Shares subject to interim orders	-	-	59
Capital reduction reserve and share premium	-	2.506	-
Revaluation and other reserves	-	95	72
Retained earnings/(Accumulated losses)	-	234	(2.152)
Shareholders' equity	+40%	3.728	2.663
Non controlling interests	-23%	57	74
Total equity	+38%	3.785	2.737
Total liabilities and equity	-9%	27.483	30.349

Balance sheet (€mn)



Income Statement Bridge for 9M2014

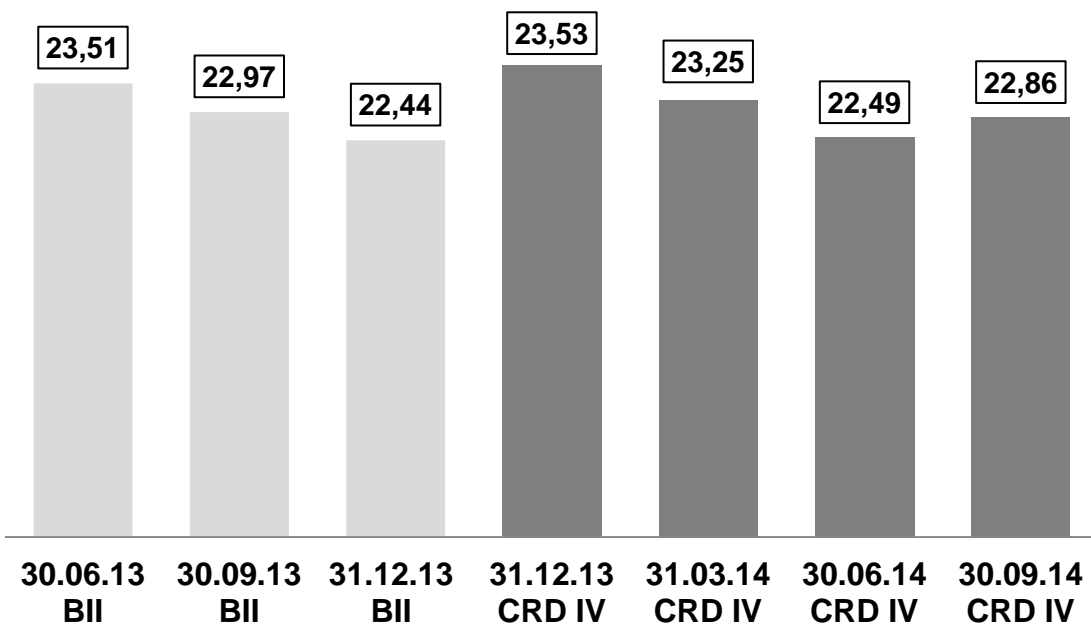
€mn	Per financial statements	Reclassification	Per presentation
Net interest income	790	-	790
Net fee and commission income	131	-	131
Insurance income net of insurance claims	35	-	35
Other income/(expenses)	159	(174)*	(15)
Total income	1.115	(174)	941
Total expenses	(399)	32	(367)
Profit before provisions for impairment of customer loans, restructuring costs and discontinued operations	716		574
Provisions for impairment of customer loans	(492)		(492)
Share of profit /(loss) from associates	2		2
Profit before tax, restructuring costs and discontinued operations	226		84
Tax	(15)		(15)
Loss attributable to non-controlling interests	15		15
Profit after tax and before restructuring costs, discontinued operations and net profit from disposal of non-core assets	226		84
Restructuring costs	-	(32)	(32)
Loss from discontinued operations	(150)	114**	(36)
Net profit from disposal of non-core assets*	-	174	60
	-	(114)	
Profit after tax attributable to owners of the Company	76	0	76

* This relates to the profit on disposal of the stake in Banca Transilvania (€47 mn), the profit on disposal of the loans in Serbia (€27 mn) and the profit from the early repayment of the Cyprus Government Bond (€100 mn)

** This relates to the loss on disposal of the Ukrainian operations

Risk Weighted Assets evolution

Risk weighted assets (RWA, €bn)



- RWA have increased in 3Q2014 following the capital increase and the resulting increase of the threshold exemptions on items that are risk weighted at 250%

Reconciliation of Group Equity to CET 1

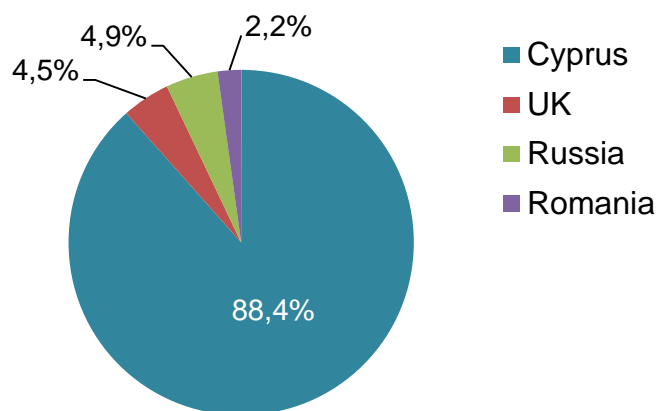
(€bn)	9M2014
Group Equity per financial statements	3,78
Less : Intangibles and other deductions	(0,03)
Less: In force value (Insurance companies)	(0,10)
Less: Non banking subsidiaries reserves, adjustments on Minority Interest and other items	(0,10)
Less: Revaluation reserves and other unrealised items transferred to Tier 2	(0,05)
CET 1 (transitional)	3,51
Less : Adjustments to fully loaded (mainly DTA)	(0,10)
CET 1 (fully loaded)	3,41
RWA	22,86
CET 1 ratio (fully loaded)	14,9%

Loans and Deposits by Geography

Gross Loans by Geography

€mn	31.12.13	31.03.14	30.06.14	30.09.14
Cyprus	22.964	22.763	22.185	21.881
UK	1.284	1.194	1.172	1.112
Russia	1.429	1.290	1.304	1.208
Other countries*	1.066	1.016	639	541
Group	<u>26.743</u>	<u>26.263</u>	<u>25.300</u>	<u>24.742</u>

Gross Loans by Geography

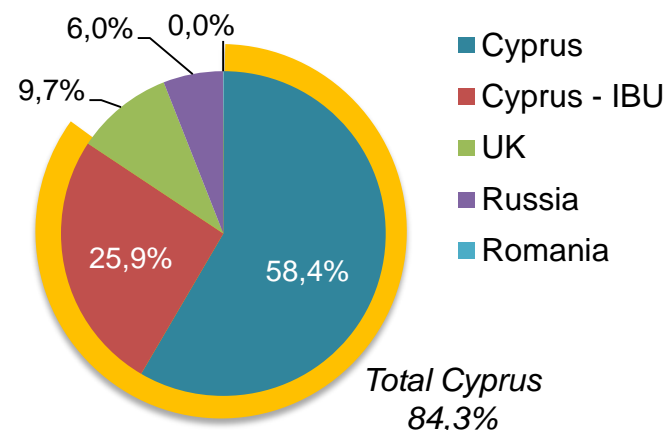


* Other countries: Romania, Ukraine (until March 2014) and Greece

Deposits by Geography

€mn	31.12.13	31.03.14	30.06.14	30.09.14
Cyprus non-IBU	8.658	8.196	8.094	7.785
Cyprus IBU	4.047	3.789	3.594	3.458
Cyprus – Total	12.705	11.985	11.688	11.243
UK	1.244	1.249	1.252	1.289
Russia	919	767	845	794
Other countries**	103	65	18	4
Group	<u>14.971</u>	<u>14.066</u>	<u>13.803</u>	<u>13.330</u>

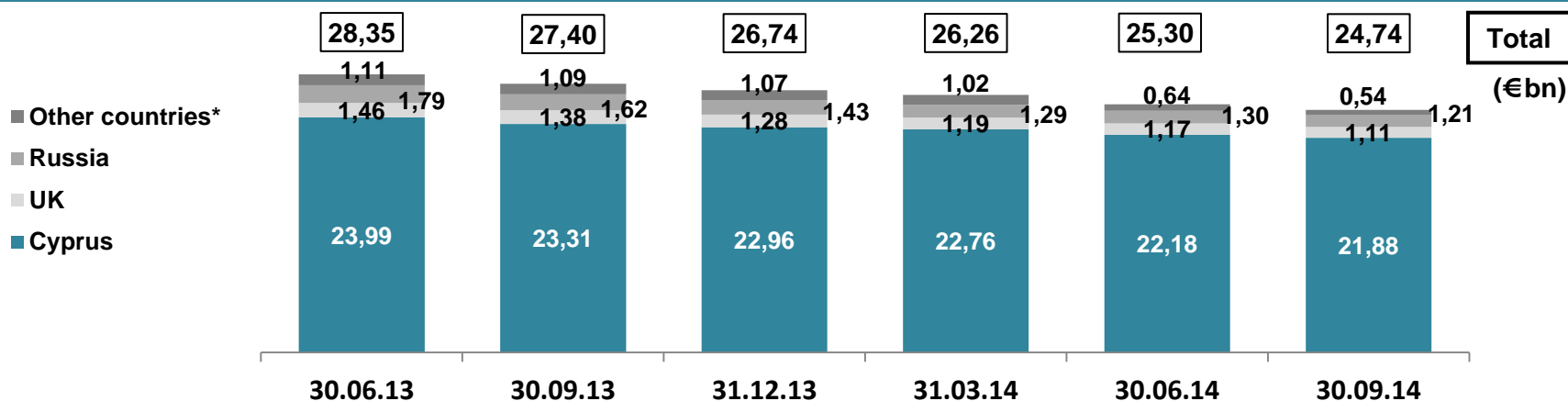
Deposits by Geography



** Other countries: Romania and Ukraine (until March 2014)

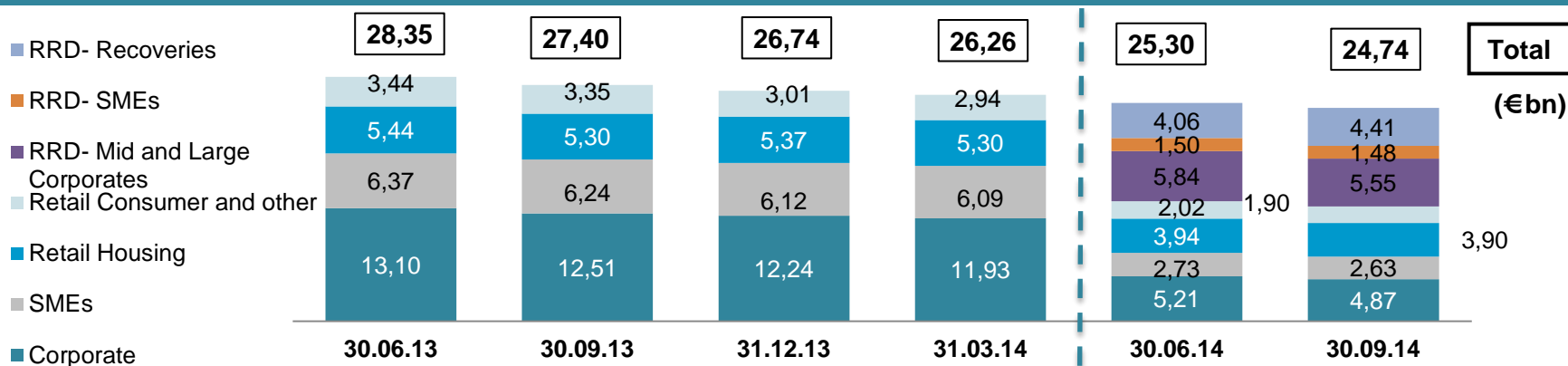
Gross loans by Geography and by Type

Gross loans by geography



*Other countries: Greece, Romania and Ukraine

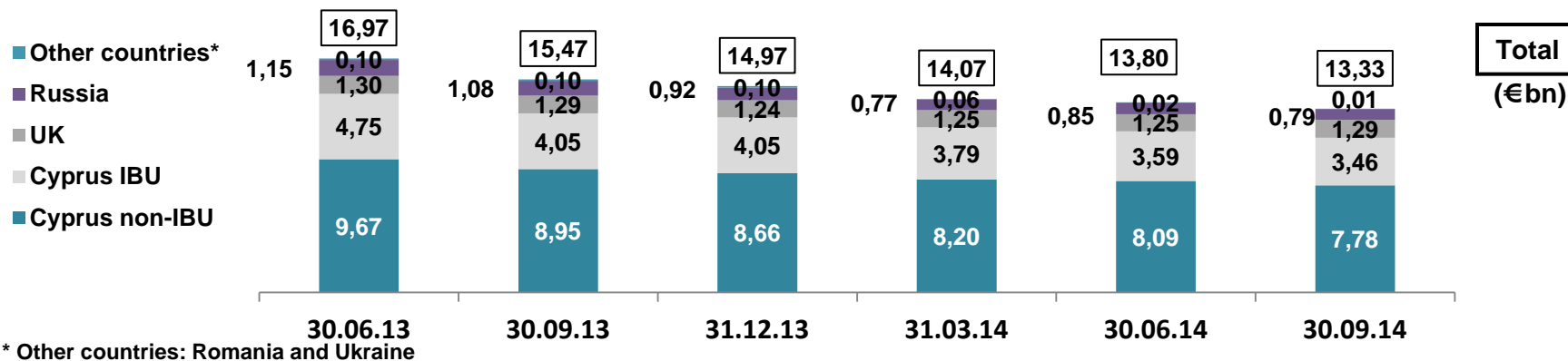
Gross loans by type/business line (new presentation adopted as from June 2014*)



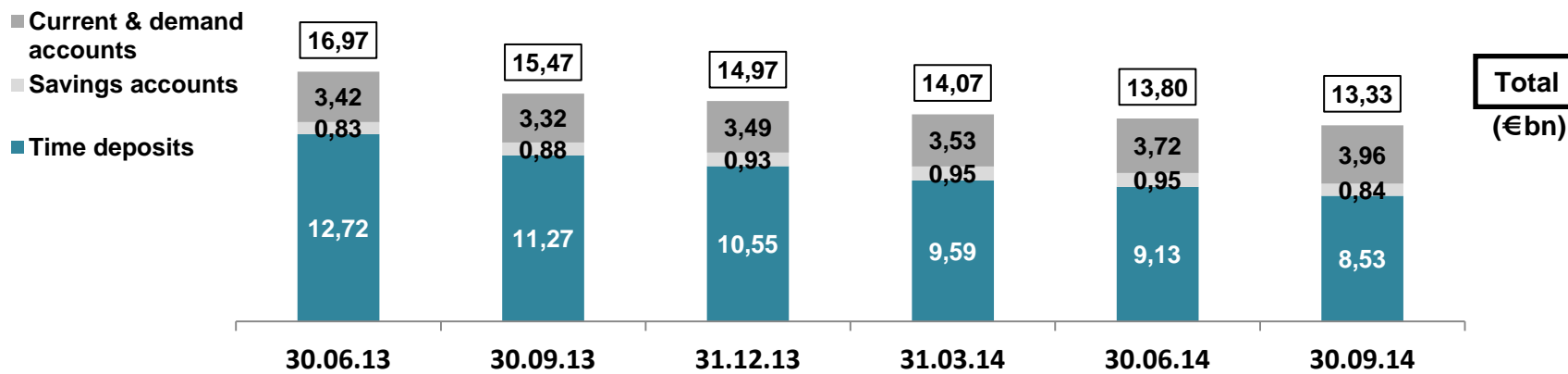
*As part of the restructuring of the Group, management is currently monitoring the loan portfolio of the Group using new business line definitions. An important component of the Group's new operational structure is the establishment of the RRD for the purposes of centralising and streamlining the management of its delinquent loans. No comparative information is available.

Analysis of Deposits by Geography and by Type

Deposits by geography



Deposits by type of deposit



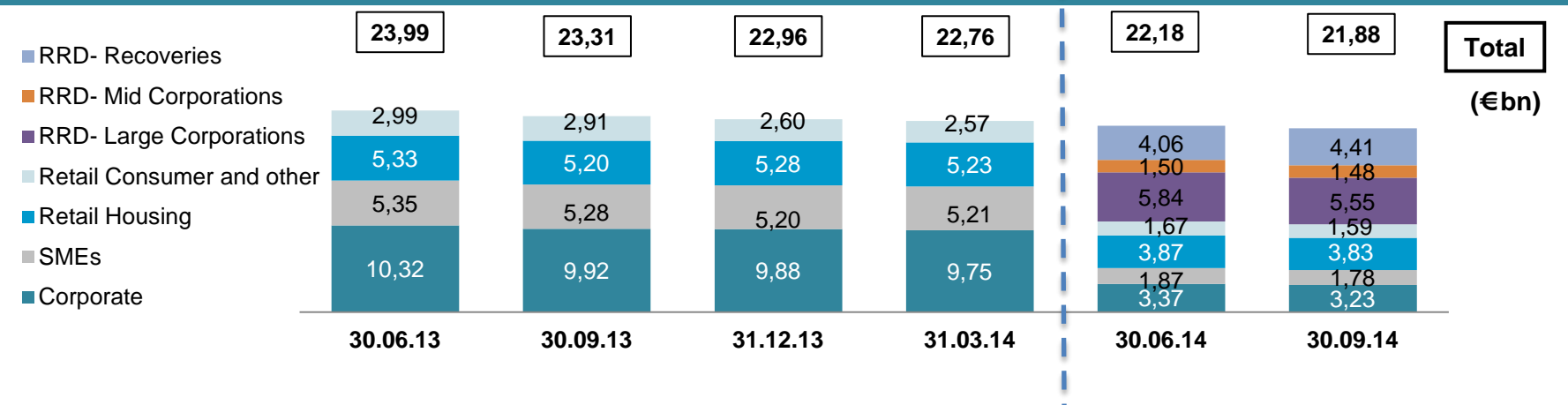
Cyprus: Summary Income Statement and Key Indicators

(€mn)	9M2014	3Q2014	2Q2014	qoq (%)	1Q2014
Net interest income	704	217	251	-14%	236
Net fee & commission income	111	36	35	-	40
Net foreign exchange income/(losses) and net gains/(losses) from financial instruments	(22)	(4)	(31)	+86%	13
Insurance income net of insurance claims	33	10	11	-15%	12
Other income /(expenses)	(1)	(6)	6	n/a	(1)
Total income	825	253	272	-7%	300
Staff costs	(165)	(55)	(55)	-	(55)
Other operating expenses	(114)	(38)	(40)	-5%	(36)
Total expenses	(279)	(93)	(95)	-2%	(91)
Profit before provisions	546	160	177	-10%	209
Provisions for impairment of loans and advances	(373)	(101)	(163)	-39%	(109)
Share of profit/(loss) from associates	2	(2)	2	n/a	2
Profit before tax	175	57	16	+263%	102
Tax	(4)	(2)	(1)	-	(1)
Profit attributable to non-controlling interests	(0)	(0)	(0)	-	(0)
Profit after tax and before restructuring costs and discontinued operations	171	55	15	+290%	101
Cost to income ratio	34%	37%	35%	+2 p.p.	30%

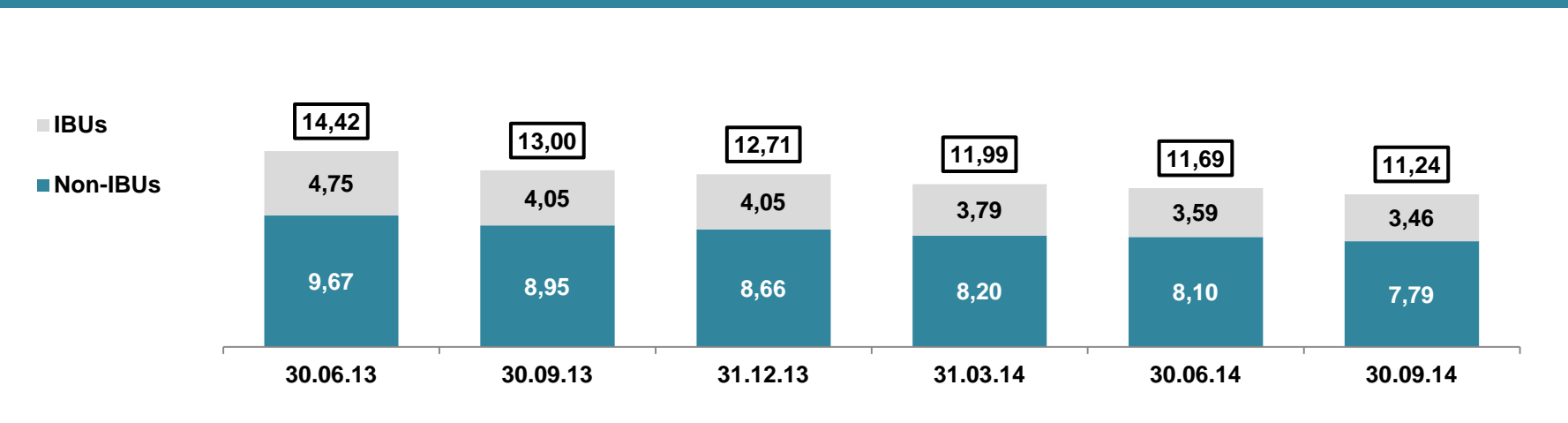
b.p. = basis points, p.p. = percentage points ; 100 b.p. = 1 p.p.

Loans and Deposits in Cyprus

Gross loans by type/business line (presentation adopted as from June 2014*)



Cyprus Deposits (€bn)



*As part of the restructuring of the Group, management is currently monitoring the loan portfolio of the Group using new business line definitions. An important component of the Group's new operational structure is the establishment of the RRD for the purposes of centralising and streamlining the management of its delinquent loans.

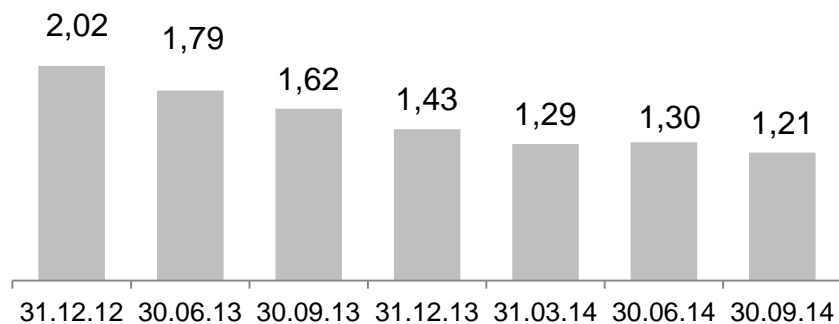
Russia: Summary Income Statement and Key Indicators

(€mn)	9M2014	3Q2014	2Q2014	qoq (%)	1Q2014
Net interest income	48	14	15	-16%	19
Net fee & commission income	15	5	6	+2%	4
Net foreign exchange income and net gains from financial instruments	3	1	1	-16%	1
Other income/(expenses)	-	-	-	-	-
Total income	66	20	22	-12%	24
Staff costs	(26)	(8)	(9)	-6%	(9)
Other operating expenses	(29)	(10)	(9)	+13%	(10)
Total expenses	(55)	(18)	(18)	+3%	(19)
Profit before provisions	11	2	4	-72%	5
Provisions for impairment of loans and advances	(75)	(48)	(10)	+422%	(17)
Loss before tax	(64)	(46)	(6)	+873%	(12)
Tax	(5)	-	(5)	-103%	-
Loss attributable to non-controlling interest	15	7	6	+51%	2
Loss after tax and before restructuring costs and discontinued operations	(54)	(39)	(5)	+773%	(10)
Cost to income ratio	84%	94%	80%	+6p.p.	80%

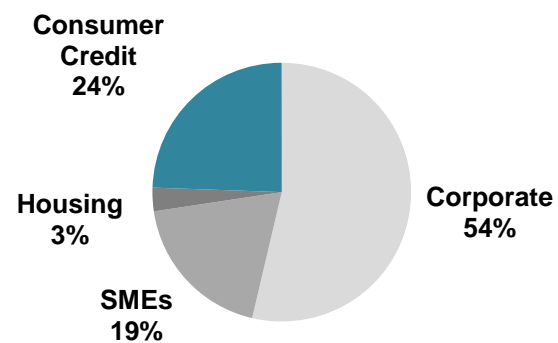
b.p. = basis points, p.p. = percentage points ; 100 b.p. = 1 p.p.

Russian Operations

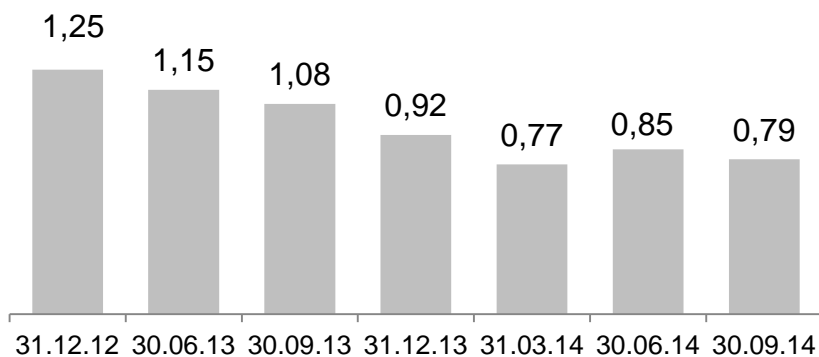
Russian Loans (€bn)



Loans by sector



Russian Deposits (€bn)



UK: Summary Income Statement and Key Indicators

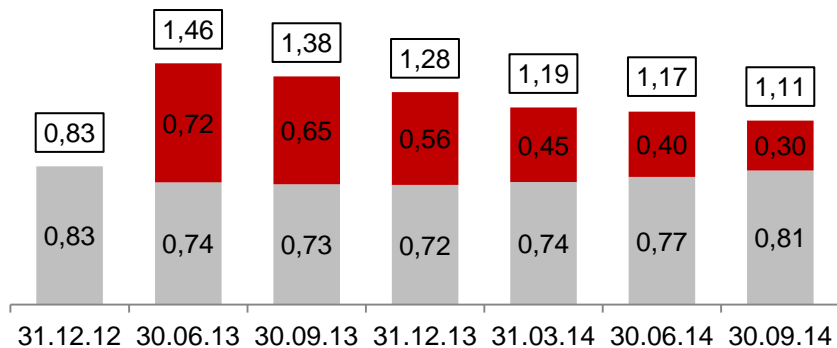
(€mn)	9M2014	3Q2014	2Q2014	qoq (%)	1Q2014
Net interest income	26	10	9	+31%	7
Net fee & commission income	3	1	1	+6%	1
Net foreign exchange income and (losses)/gains from financial instruments	1	-	1	-	-
Other (expenses)/income	-	1	(1)	-	-
Total income	30	12	10	+34%	8
Staff costs	(9)	(3)	(3)	-2%	(3)
Other operating expenses	(9)	(3)	(3)	+3%	(3)
Total expenses	(18)	(6)	(6)	-	(6)
Profit before provisions	12	6	4	+107%	2
Provisions for impairment of loans and advances	(28)	2	(9)	n/a	(21)
Loss before tax	(16)	8	(5)	n/a	(19)
Tax	(1)	-	(1)	-	-
Loss after tax and before restructuring costs and discontinued operations	(17)	8	(6)	n/a	(19)
Cost to income ratio	62%	52%	69%	-17 p.p.	70%

b.p. = basis points, p.p. = percentage points ; 100 b.p. = 1 p.p.

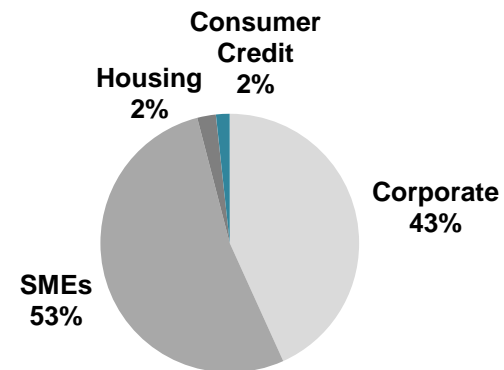
UK Operations

UK Loans (€ bn)

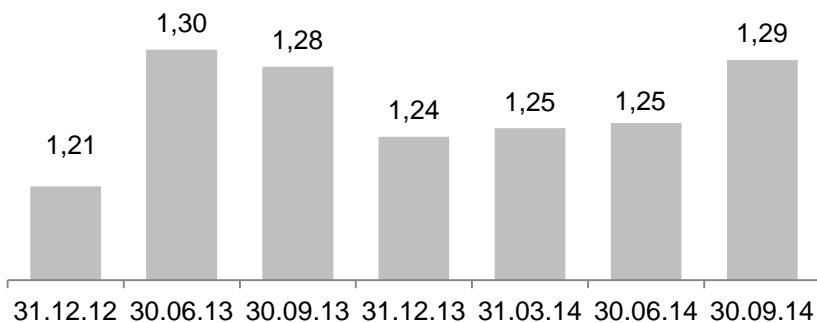
■ ex-Laiki UK loans



Loans by sector



UK Deposits (€ bn)



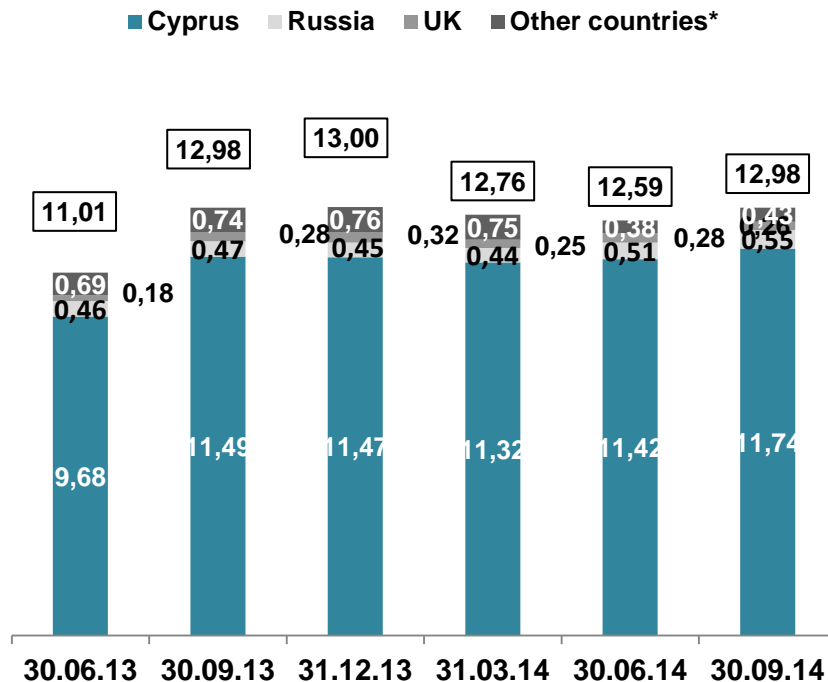
Other Countries*: Summary Income Statement

(€mn)	9M2014	3Q2014	2Q2014	qoq (%)	1Q2014
Net interest income	13	3	4	+7%	5
Net fee & commission income	2	1	1	+49%	-
Net foreign exchange losses and losses from financial instruments	(3)	(2)	(1)	-311%	-
Insurance income net of insurance claims	2	-	1	+47%	1
Other income/(expenses)	6	3	1	-	2
Total income	19	5	6	-16%	8
Staff costs	(2)	(1)	(1)	-23%	-
Other operating expenses	(13)	(4)	(1)	+102%	(8)
Total expenses	(15)	(5)	(2)	+56%	(8)
Profit/(loss) before provisions	4	-	4		-
Provisions for impairment of loans and advances	(16)	(16)	(1)		1
Share of profit from associates	-	-	-		-
Profit/(loss) before tax	(12)	(16)	3		1
Tax	(5)	(3)	(1)		(1)
Profit attributable to non-controlling interest	-	-	-		-
Profit/(loss) after tax and before restructuring costs and discontinued operations	(17)	(19)	2		-

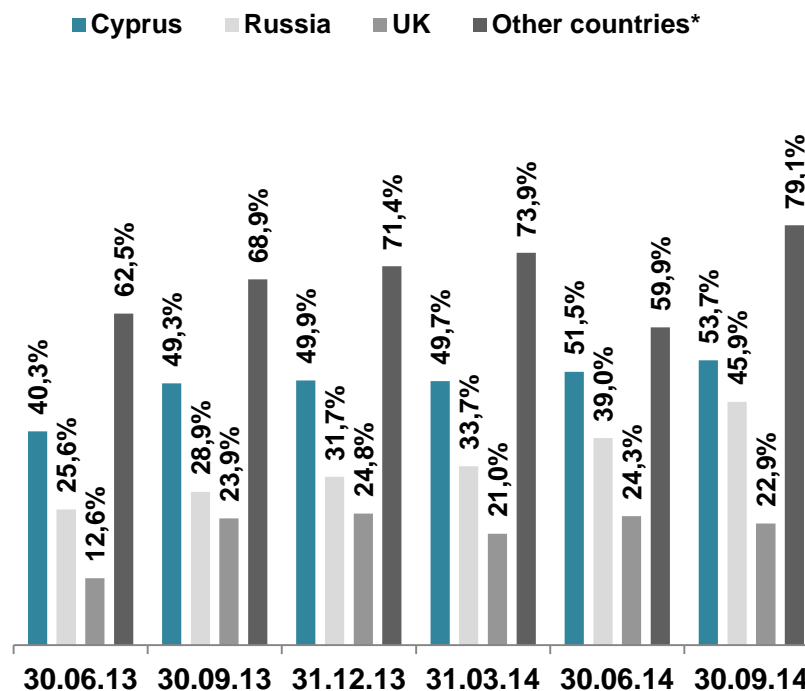
* Other countries: Romania and Greece

90+ DPD by Geography

90+ DPD by Geography (€bn)



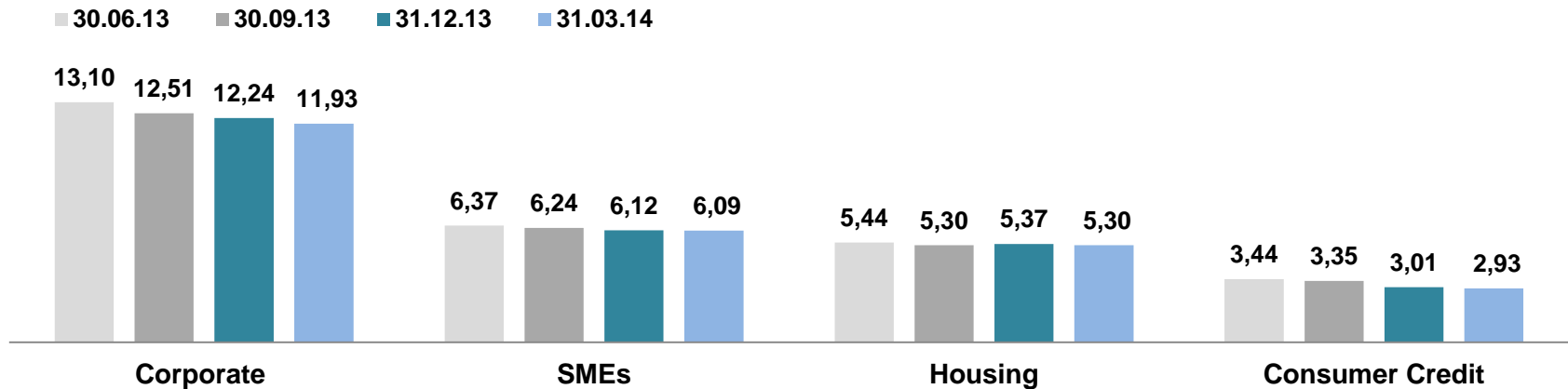
90+ DPD ratios by Geography



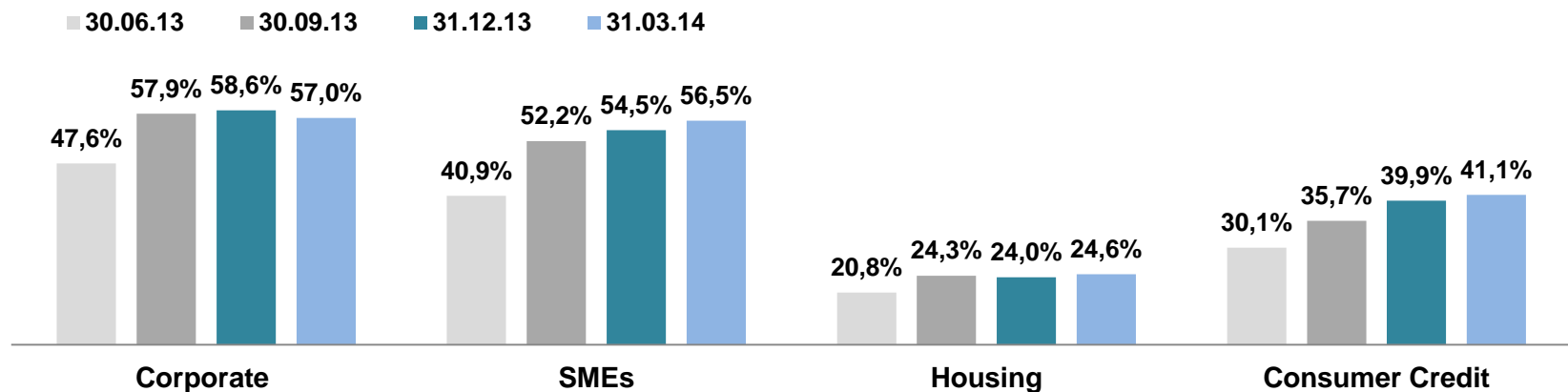
* Other countries: Romania, Ukraine (until March 2014) and Greece

Analysis of Loans and 90+ DPD ratios by Type*

Gross loans by customer type (€bn)



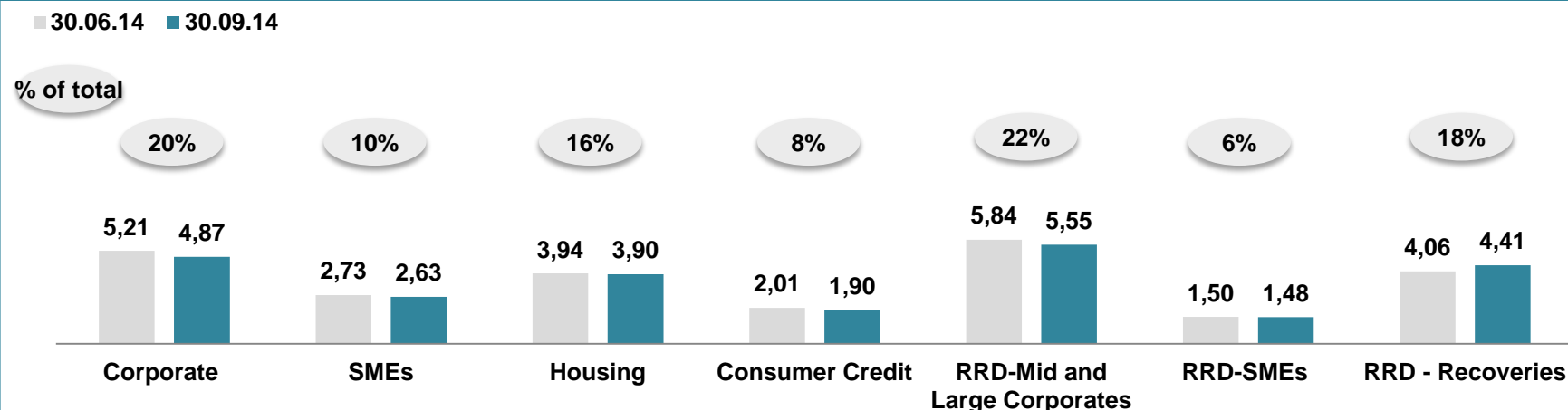
90+ DPD ratios by customer type



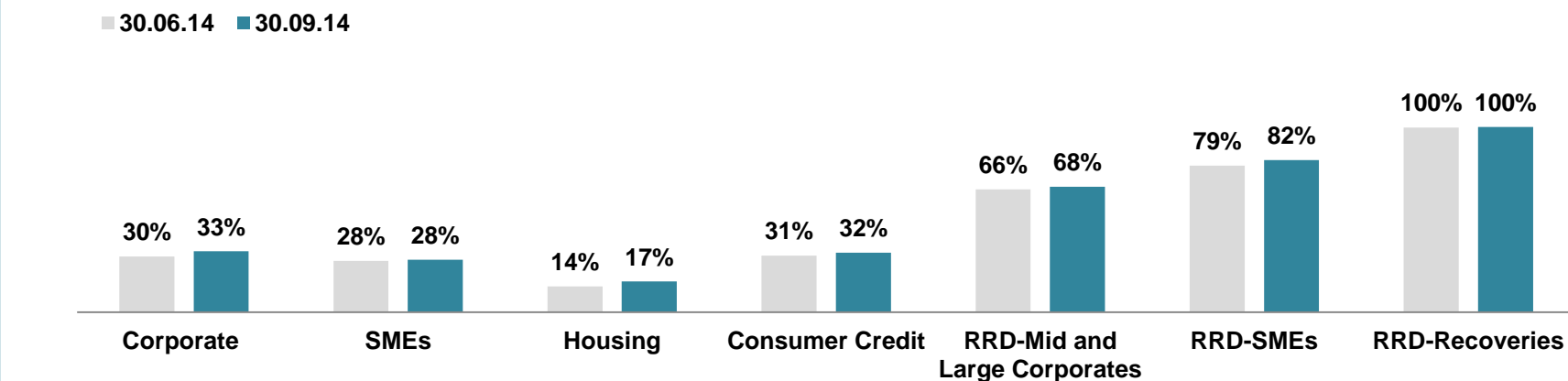
*As part of the restructuring of the Group, management is currently monitoring the loan portfolio of the Group using new business line definitions. An important component of the Group's new operational structure is the establishment of the RRD for the purposes of centralising and streamlining the management of its delinquent loans. No comparative information is available.

Analysis of Loans and 90+ DPD ratios by Business Line*

Gross loans by business line (€bn)



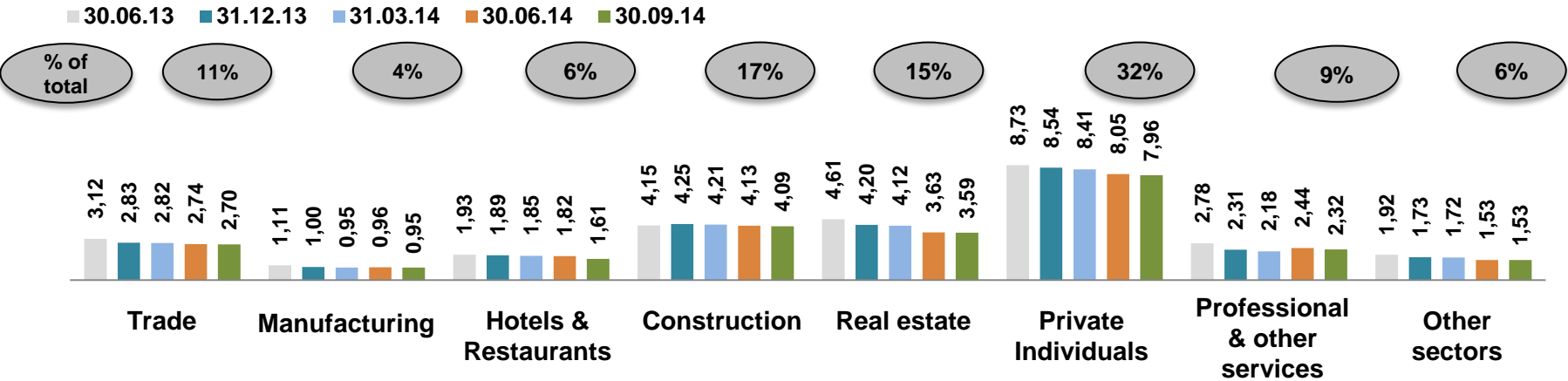
90+ DPD ratios by business line



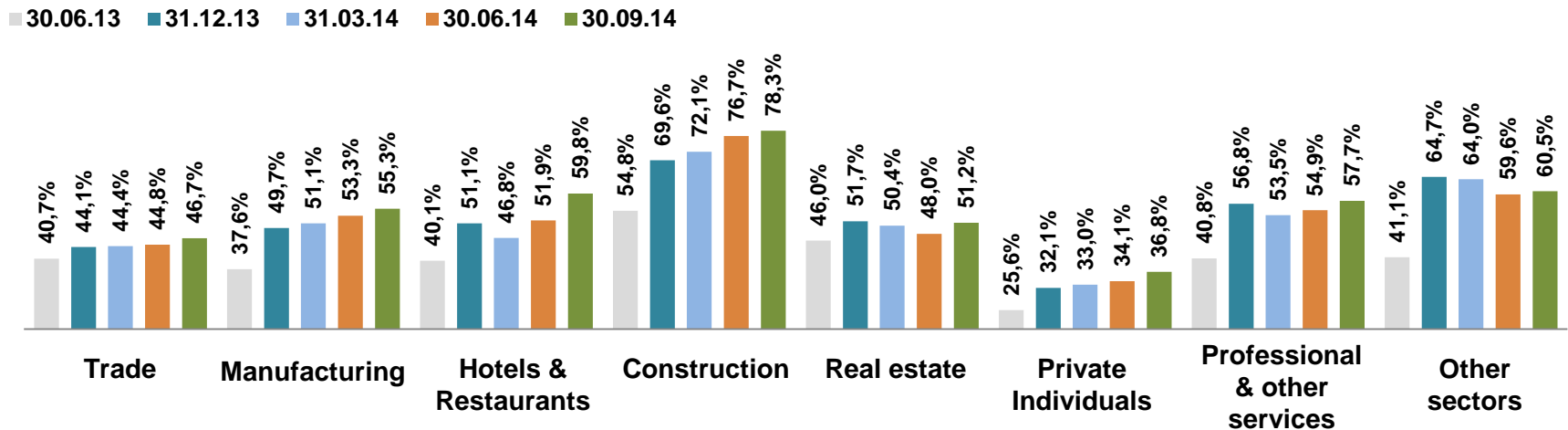
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Analysis of Loans and 90+ DPD ratios by Economic Activity

Gross loans by economic activity (€bn)

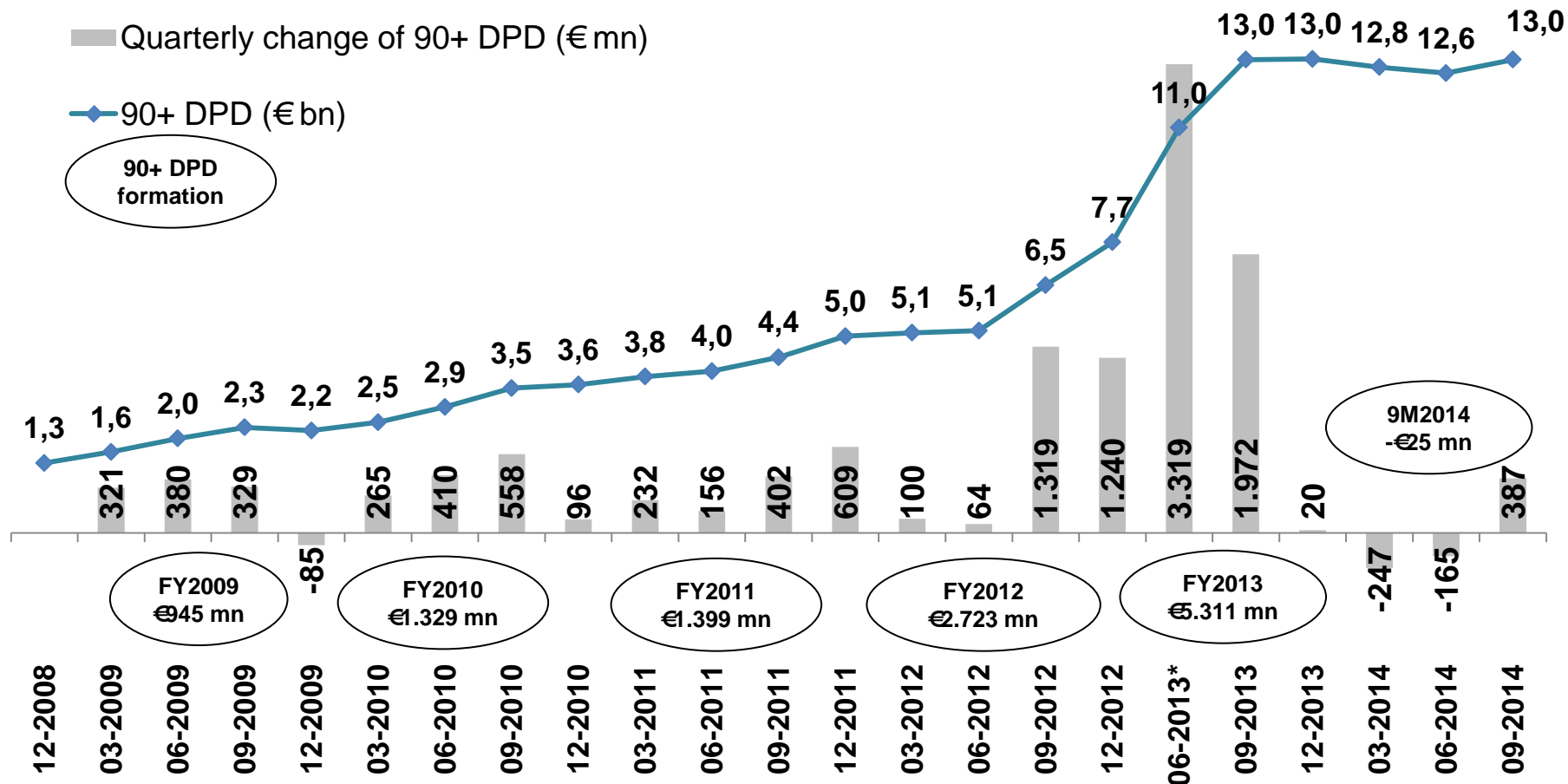


90+ DPD ratios by economic activity



90+ DPD and Quarterly Change of 90+ DPD

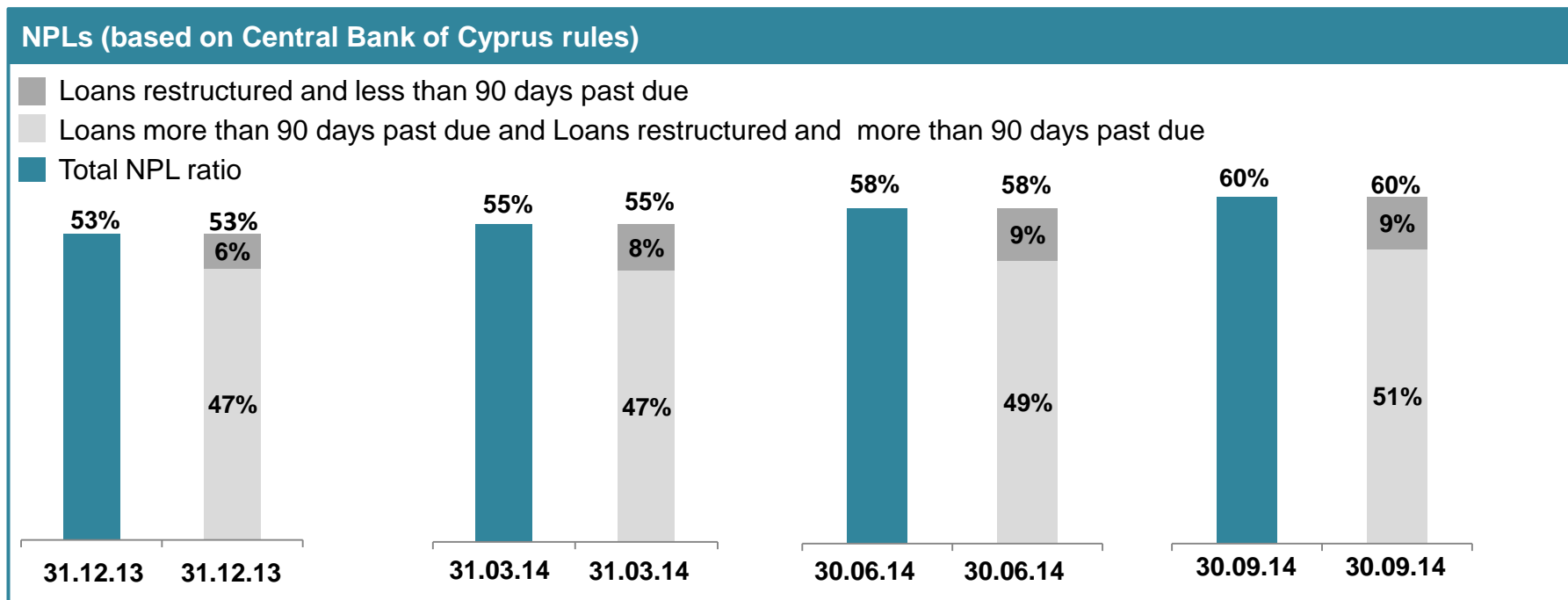
90+ DPD (€bn) and Quarterly change of 90+ DPD (€mn)



* Information for 1Q2013 and 2Q2013 is not available as it has not been possible to publish the financial results for the three months ended 31 March 2013.

Credit Risk – Non-performing Loans

Trends in Non-performing loans



- NPL ratio (based on Central Bank of Cyprus rules) at 60% at 30 September 2014. New EBA definition to be adopted as from December 2014.
- NPLs provisioning coverage ratio at 34% at 30 September 2014; taking into account tangible collateral, NPLs are fully covered
- At 30 September 2014, the NPLs ratio comprises **Loans restructured and less than 90 days past due** (9% of gross loans) and **Loans more than 90 days past due and Loans restructured and more than 90 days past due** (51% of gross loans)

Disclaimer

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